Transfer pricing

Purpose
Participants enhance their understanding of possible tax and commercial implications of undertaking intra-group transactions. Their understanding of transfer pricing principles, and recent developments, will help them interpret any impact on a group’s operations, intra-group transactions and dealings, and will enable them to not only mitigate tax risks, but also identify opportunities for tax savings and efficiencies across the entire supply and value chain.

Course content
- Guidelines and legislation
- Transfer pricing in application
- Supply chain analysis
- Benchmarking tools
- Recent developments
- Base erosion and profit shifting (BEPS)
- Regional transfer pricing developments across MESA and the direction of travel

M&A tax fundamentals

Purpose
The course provides an overview of how tax plays an integral part in the transaction life cycle – from identification to post-closing integration. Participants will gain an understanding of how to manage the key tax work streams on a transaction, from either the buy-side or the sell-side, and understand how tax teams interact with various stakeholders throughout the transaction.

Course content
- Tax due diligence
- Share purchase agreement
- Tax structuring and modelling

Management level, finance and tax professionals in organizations considering buying or selling businesses