



# China Tax Alert

Issue 14, March 2016

## China's New Import Tax Policies for Cross-border E-commerce worth the attention of the whole industry

### Regulations discussed in this issue:

- Circular of the Ministry of Finance, General Administration of Customs and State Administration of Taxation on the Tax Policy for Cross-border E-commerce Retail Imports (Cai Guan Shui [2016] No. 18), effective on and from 8 April 2016
- Circular of the Customs Tariff Commission of the State Council on Issues Pertaining to the Adjustment of Import tax for Imported Articles (Shui Wei Hui [2016] No. 2) effective on and from 8 April 2016

### Background

In order to create a fair market environment and facilitate the sound development of cross-border e-commerce retail imports, the Ministry of Finance, General Administration of Customs and State Administration of Taxation jointly issued the Circular of the Ministry of Finance, General Administration of Customs and State Administration of Taxation on the Tax Policy for Cross-border E-commerce Retail Imports (Cai Guan Shui [2016] No. 18) on 24 March 2016 to adjust the tax policy for cross-border e-commerce retail (business to customer, or B2C) imports. In addition to the cross-border e-commerce channel for retail imports, there exist other channels for importing personal articles in China. Therefore, in order to improve the policy of import tax on imported articles, the Customs Tariff Commission of the State Council issued the Circular of the Customs Tariff Commission of the State Council on Issues Pertaining to the Adjustment of Import tax for Imported Articles (Shui Wei Hui [2016] No. 2) on 16 March 2016 to revise the classification of imported articles and to adjust corresponding import tax rates of imported articles. The two circulars will take effect on and from 8 April 2016.

### Highlights

1. Imported cross-border e-commerce retail goods will be subject to import tariff, as well as import VAT and consumption tax, which are imposed on the general imported goods. Individuals (referring to "domestic residents" in the Announcement of the General Administration of Customs [2014] No. 56) purchasing such goods are taxpayers; the actual transaction prices (including retail prices, shipping cost and insurance premiums) are dutiable values;

2. The limit for a single transaction of imported cross-border e-commerce retail goods is RMB 2,000, and the limit for an individual's yearly transactions is RMB 20,000. The interim tariff rate of 0% is applied to cross-border e-commerce retail goods imported within the limit; import VAT and consumption tax will no longer be exempt and will be levied temporarily at 70% of statutory taxable amounts. A transaction that exceeds the limit for a single transaction and the limit for an individual's yearly transactions when added to the individual's previous transactions, and a single item of inseparable goods with a dutiable value of over RMB 2,000 will be levied in full as general trade;

3. An individual can apply for tax refunds if imported cross-border e-commerce retail goods are returned within 30 days after customs release; the individual's total transaction volume of the year will be adjusted accordingly;

4. Adjustments are also made to import tax rates of imported articles, which are to be divided into three categories (Category I, II and III) corresponding to tax rates of 15%, 30% and 60%.

Category I: Books and newspapers, publications, audio and video materials for educational use; computers, video cameras, digital cameras and other IT products; food and beverages; gold and silver; furniture; toys, gaming products, and festive and other recreational products;

Category II: Sporting goods (excluding golf balls and clubs), fishing tools; textiles and their manufactured goods; TV cameras and other electrical appliances; bicycles; other goods not included in Category I and III;

Category III: Alcohol and tobacco; valuable accessories, jewelry and gemstones; golf balls and clubs; luxury watches; cosmetics.

### **KPMG observations**

#### **Imported cross-border e-commerce retail goods and non-trade personal articles clearly defined**

According to Circular [2016] No. 18, imported cross-border e-commerce retail goods are levied as general goods for tariff and import VAT and consumption tax. Prior to the effective date of the Circular, such goods are taxed with reference to the tax rate of personal articles and postal items. According to relevant provisions of the Customs Law of the People's Republic of China and Regulations of the People's Republic of China on Import and Export Duties, the tax rate of personal articles and postal items only applies to imported articles/items that do not exceed a reasonable amount for personal usage and are often of a non-trade nature.

## **Clarification of relevant comprehensive tax policies beneficial for the long-term development of the industry**

Ever since the State Council issued the Guiding Opinions of the General Office of the State Council on Promoting the Healthy and Rapid Development of Cross-border E-commerce (Guo Ban Fa [2015] No. 46) , cross-border e-commerce has seen exponential growth. However, due to impacts of an immature and unsustainable tax system, a number of large enterprises have been taking a wait-and-see attitude. The issuance of the two Circulars are providing a clear tax rate structure for import tax on cross-border e-commerce imports and imported articles, and are helpful in eliminating major obstacles which impair the development of the industry. This is paving way for large enterprises to make medium and long-term decision and laying a solid foundation for the long-term development of the industry.

## **Adjustments to the comprehensive tax rate structure for import tax beneficial for growing a fair business environment**

After the two Circulars take effect, there will be smaller room for taking advantage of tax rate differences among the import tax rates for general trade, cross-border ecommerce retail imports and imported articles. This may lead enterprises to focus on business operation and the formulation of long-term strategies, and reduce the distorting impact of short-term arrangements induced by tax burden differences on the industry;

In addition, the two Circulars will increase the comprehensive tax burden for cross-border e-commerce retail imports and imported articles, which can reduce current policies' negative impact on domestic retail business and general trade import business, creating a fair business environment.

## **Inevitable adjustments to the industry of cross-border e-commerce imports**

The rapid growth of the cross-border e-commerce business in recent years bred impetuous and blind expansion within the ecological chain of cross-border e-commerce. Many enterprises focus on short-term advantages from tax differences for profits. The issuance of the two Circulars will dilute such advantages, and is set to reshuffle the industry.

## **Unclear aspects still worth the attention of enterprises in the short term**

- The List of Imported Cross-border e-commerce Retail Goods has not been released yet. This directly affects pre-determination of business scope;
- A negative list system is not yet introduced into the examination and approval process. Enterprises still need to face uncertainty in early-stage planning;
- Specific quality inspection, control and quarantine regulations have not been issued yet, which may force some retailers of personal care products (such as food and cosmetics) to continue their wait-and-see attitude.

## **KPMG recommendations**

- As major obstacles of early planning for cross-border e-commerce import projects have been basically eliminated, enterprises planning to engage in the cross-border e-commerce business can initiate specific research;
- Import projects currently in progress should evaluate the impact of the new policies effective on and from 8 April, and make timely adjustments to their operating strategies;
- Individual consumers shopping on overseas web store should stay informed about the impact of the new policies on cross-border online shopping, especially the possible impact of the adjustments made by customs to personal articles and postal items;
- Given the presence of quite a few uncertainties, relevant entities and individuals should keep abreast of the evolvement of the issue, and may seek assistance from professional firms if necessary.

## **Contact Information for Trade & Customs Team:**

Eric Zhou, Head of Trade & Customs, KPMG China, 010-85087610, [ec.zhou@kpmg.com](mailto:ec.zhou@kpmg.com)

### Northern China:

Helen Han, Director, Trade & Customs Team, Beijing, 010-85087627, [h.han@kpmg.com](mailto:h.han@kpmg.com)

### Central China:

Cheng Dong, Partner, Trade & Customs Team, Shanghai, 021-22123410, [cheng.dong@kpmg.com](mailto:cheng.dong@kpmg.com)

Rachel Tao, Director, Trade & Customs Team, Shanghai, 021-22123473, [rachel.tao@kpmg.com](mailto:rachel.tao@kpmg.com)

### Southern China:

Philip Xia, Senior Manager, Trade & Customs Team, Guangzhou, 020-38138674, [philip.xia@kpmg.com](mailto:philip.xia@kpmg.com)

Melsson Yang, Senior Manager, Trade & Customs Team, Guangzhou, 020-38138612, [melsson.yang@kpmg.com](mailto:melsson.yang@kpmg.com)

### Hong Kong:

Daniel Hui, Partner, Trade & Customs Team, Hong Kong, +852-26857815, [daniel.hui@kpmg.com](mailto:daniel.hui@kpmg.com)

**Khoonming Ho**  
Head of Tax,  
KPMG China  
Tel. +86 (10) 8508 7082  
khoonming.ho@kpmg.com

**Beijing/Shenyang**  
**David Ling**  
Tel. +86 (10) 8508 7083  
david.ling@kpmg.com

**Tianjin**  
**Eric Zhou**  
Tel. +86 (10) 8508 7610  
ec.zhou@kpmg.com

**Qingdao**  
**Vincent Pang**  
Tel. +86 (532) 8907 1728  
vincent.pang@kpmg.com

**Shanghai/Nanjing**  
**Lewis Lu**  
Tel. +86 (21) 2212 3421  
lewis.lu@kpmg.com

**Chengdu**  
**Anthony Chau**  
Tel. +86 (28) 8673 3916  
anthony.chau@kpmg.com

**Hangzhou**  
**John Wang**  
Tel. +86 (571) 2803 8088  
john.wang@kpmg.com

**Guangzhou**  
**Lilly Li**  
Tel. +86 (20) 3813 8999  
lilly.li@kpmg.com

**Fuzhou/Xiamen**  
**Maria Mei**  
Tel. +86 (592) 2150 807  
maria.mei@kpmg.com

**Shenzhen**  
**Eileen Sun**  
Tel. +86 (755) 2547 1188  
eileen.gh.sun@kpmg.com

**Hong Kong**  
**Karmen Yeung**  
Tel. +852 2143 8753  
karmen.yeung@kpmg.com

**Northern China**  
**David Ling**  
Head of Tax,  
Northern Region  
Tel. +86 (10) 8508 7083  
david.ling@kpmg.com

**Vaughn Barber**  
Tel. +86 (10) 8508 7071  
vaughn.barber@kpmg.com

**Andy Chen**  
Tel. +86 (10) 8508 7025  
andy.m.chen@kpmg.com

**Yali Chen**  
Tel. +86 (10) 8508 7571  
yali.chen@kpmg.com

**Milano Fang**  
Tel. +86 (532) 8907 1724  
milano.fang@kpmg.com

**Tony Feng**  
Tel. +86 (10) 8508 7531  
tony.feng@kpmg.com

**John Gu**  
Tel. +86 (10) 8508 7095  
john.gu@kpmg.com

**Helen Han**  
Tel. +86 (10) 8508 7627  
h.han@kpmg.com

**Naoko Hirasawa**  
Tel. +86 (10) 8508 7054  
naoko.hirasawa@kpmg.com

**Josephine Jiang**  
Tel. +86 (10) 8508 7511  
josephine.jiang@kpmg.com

**Henry Kim**  
Tel. +86 (10) 8508 5000  
henry.kim@kpmg.com

**Li Li**  
Tel. +86 (10) 8508 7537  
li.li@kpmg.com

**Lisa Li**  
Tel. +86 (10) 8508 7638  
lisa.h.li@kpmg.com

**Thomas Li**  
Tel. +86 (10) 8508 7574  
thomas.li@kpmg.com

**Simon Liu**  
Tel. +86 (10) 8508 7565  
simon.liu@kpmg.com

**Alan O'Connor**  
Tel. +86 (10) 8508 7521  
alan.oconnor@kpmg.com

**Vincent Pang**  
Tel. +86 (10) 8508 7516  
+86 (532) 8907 1728  
vincent.pang@kpmg.com

**Shirley Shen**  
Tel. +86 (10) 8508 7586  
yinghua.shen@kpmg.com

**State Shi**  
Tel. +86 (10) 8508 7090  
state.shi@kpmg.com

**Joseph Tam**  
Tel. +86 (10) 8508 7605  
laiyiu.tam@kpmg.com

**Michael Wong**  
Tel. +86 (10) 8508 7085  
michael.wong@kpmg.com

**Jessica Xie**  
Tel. +86 (10) 8508 7540  
jessica.xie@kpmg.com

**Irene Yan**  
Tel. +86 (10) 8508 7508  
irene.yan@kpmg.com

**Jessie Zhang**  
Tel. +86 (10) 8508 7625  
jessie.j.zhang@kpmg.com

**Sheila Zhang**  
Tel. +86 (10) 8508 7507  
sheila.zhang@kpmg.com

**Tiansheng Zhang**  
Tel. +86 (10) 8508 7526  
tiansheng.zhang@kpmg.com

**Tracy Zhang**  
Tel. +86 (10) 8508 7509  
tracy.h.zhang@kpmg.com

**Eric Zhou**  
Tel. +86 (10) 8508 7610  
ec.zhou@kpmg.com

**Central China**  
**Lewis Lu**  
Head of Tax,  
Eastern & Western Region  
Tel. +86 (21) 2212 3421  
lewis.lu@kpmg.com

**Anthony Chau**  
Tel. +86 (21) 2212 3206  
anthony.chau@kpmg.com

**Cheng Chi**  
Tel. +86 (21) 2212 3433  
cheng.chi@kpmg.com

**Cheng Dong**  
Tel. +86 (21) 2212 3410  
cheng.dong@kpmg.com

**Marianne Dong**  
Tel. +86 (21) 2212 3436  
marianne.dong@kpmg.com

**Alan Garcia**  
Tel. +86 (21) 2212 3509  
alan.garcia@kpmg.com

**Chris Ge**  
Tel. +86 (21) 2212 3083  
chris.ge@kpmg.com

**Chris Ho**  
Tel. +86 (21) 2212 3406  
chris.ho@kpmg.com

**Dylan Jeng**  
Tel. +86 (21) 2212 3080  
dylan.jeng@kpmg.com

**Jason Jiang**  
Tel. +86 (21) 2212 3527  
jason.jt.jiang@kpmg.com

**Flame Jin**  
Tel. +86 (21) 2212 3420  
flame.jin@kpmg.com

**Sunny Leung**  
Tel. +86 (21) 2212 3488  
sunny.leung@kpmg.com

**Michael Li**  
Tel. +86 (21) 2212 3463  
michael.y.li@kpmg.com

**Christopher Mak**  
Tel. +86 (21) 2212 3409  
christopher.mak@kpmg.com

**Henry Ngai**  
Tel. +86 (21) 2212 3411  
henry.ngai@kpmg.com

**Yasuhiko Otani**  
Tel. +86 (21) 2212 3360  
yasuhiko.otani@kpmg.com

**Ruqiang Pan**  
Tel. +86 (21) 2212 3118  
ruqiang.pan@kpmg.com

**Amy Rao**  
Tel. +86 (21) 2212 3208  
amy.rao@kpmg.com

**Wayne Tan**  
Tel. +86 (28) 8673 3915  
wayne.tan@kpmg.com

**Rachel Tao**  
Tel. +86 (21) 2212 3473  
rachel.tao@kpmg.com

**Janet Wang**  
Tel. +86 (21) 2212 3302  
janet.z.wang@kpmg.com

**John Wang**  
Tel. +86 (21) 2212 3438  
john.wang@kpmg.com

**Mimi Wang**  
Tel. +86 (21) 2212 3250  
mimi.wang@kpmg.com

**Jennifer Weng**  
Tel. +86 (21) 2212 3431  
jennifer.weng@kpmg.com

**Henry Wong**  
Tel. +86 (21) 2212 3380  
henry.wong@kpmg.com

**Grace Xie**  
Tel. +86 (21) 2212 3422  
grace.xie@kpmg.com

**Bruce Xu**  
Tel. +86 (21) 2212 3396  
bruce.xu@kpmg.com

**Jie Xu**  
Tel. +86 (21) 2212 3678  
jie.xu@kpmg.com

**Robert Xu**  
Tel. +86 (21) 2212 3124  
robert.xu@kpmg.com

**William Zhang**  
Tel. +86 (21) 2212 3415  
william.zhang@kpmg.com

**Hanson Zhou**  
Tel. +86 (21) 2212 3318  
hanson.zhou@kpmg.com

**Michelle Zhou**  
Tel. +86 (21) 2212 3458  
michelle.b.zhou@kpmg.com

**Southern China**  
**Lilly Li**  
Head of Tax,  
Southern Region  
Tel. +86 (20) 3813 8999  
lilly.li@kpmg.com

**Penny Chen**  
Tel. +1 (408) 367 6086  
penny.chen@kpmg.com

**Vivian Chen**  
Tel. +86 (755) 2547 1198  
vivian.w.chen@kpmg.com

**Sam Fan**  
Tel. +86 (755) 2547 1071  
sam.kh.fan@kpmg.com

**Joe Fu**  
Tel. +86 (755) 2547 1138  
joe.fu@kpmg.com

**Ricky Gu**  
Tel. +86 (20) 3813 8620  
ricky.gu@kpmg.com

**Fiona He**  
Tel. +86 (20) 3813 8623  
fiona.he@kpmg.com

**Angie Ho**  
Tel. +86 (755) 2547 1276  
angie.ho@kpmg.com

**Ryan Huang**  
Tel. +86 (20) 3813 8621  
ryan.huang@kpmg.com

**Cloris Li**  
Tel. +86 (20) 3813 8829  
cloris.li@kpmg.com

**Jean Li**  
Tel. +86 (755) 2547 1128  
jean.j.li@kpmg.com

**Kelly Liao**  
Tel. +86 (20) 3813 8668  
kelly.liao@kpmg.com

**Grace Luo**  
Tel. +86 (20) 3813 8609  
grace.luo@kpmg.com

**Maria Mei**  
Tel. +86 (592) 2150 807  
maria.mei@kpmg.com

**Eileen Sun**  
Tel. +86 (755) 2547 1188  
eileen.gh.sun@kpmg.com

**Michelle Sun**  
Tel. +86 (20) 3813 8615  
michelle.sun@kpmg.com

**Bin Yang**  
Tel. +86 (20) 3813 8605  
bin.yang@kpmg.com

**Lixin Zeng**  
Tel. +86 (20) 3813 8812  
lixin.zeng@kpmg.com

**Hong Kong**  
**Ayesha M. Lau**  
Head of Tax, Hong Kong  
Tel. +852 2826 7165

**Chris Abbiss**  
Tel. +852 2826 7226  
chris.abbiss@kpmg.com

**Darren Bowdern**  
Tel. +852 2826 7166  
darren.bowdern@kpmg.com

**Yvette Chan**  
Tel. +852 2847 5108  
yvette.chan@kpmg.com

**Lu Chen**  
Tel. +852 2143 8777  
lu.l.chen@kpmg.com

**Rebecca Chin**  
Tel. +852 2978 8987  
rebecca.chin@kpmg.com

**Matthew Fenwick**  
Tel. +852 2143 8761  
matthew.fenwick@kpmg.com

**Barbara Forrest**  
Tel. +852 2978 8941  
barbara.forrest@kpmg.com

**Sandy Fung**  
Tel. +852 2143 8821  
sandy.fung@kpmg.com

**Stanley Ho**  
Tel. +852 2826 7296  
stanley.ho@kpmg.com

**Daniel Hui**  
Tel. +852 2685 7815  
daniel.hui@kpmg.com

**Charles Kinsley**  
Tel. +852 2826 8070  
charles.kinsley@kpmg.com

**John Kondos**  
Tel. +852 2685 7457  
john.kondos@kpmg.com

**Kate Lai**  
Tel. +852 2978 8942  
kate.lai@kpmg.com

**Jocelyn Lam**  
Tel. +852 2685 7605  
jocelyn.lam@kpmg.com

**Alice Leung**  
Tel. +852 2143 8711  
alice.leung@kpmg.com

**Steve Man**  
Tel. +852 2978 8976  
steve.man@kpmg.com

**Ivor Morris**  
Tel. +852 2847 5092  
ivor.morris@kpmg.com

**Curtis Ng**  
Tel. +852 2143 8709  
curtis.ng@kpmg.com

**Benjamin Pong**  
Tel. +852 2143 8525  
benjamin.pong@kpmg.com

**Malcolm Prebble**  
Tel. +852 2684 7472  
malcolm.j.prebble@kpmg.com

**Nicholas Rykers**  
Tel. +852 2143 8595  
nicholas.rykers@kpmg.com

**Murray Sarelius**  
Tel. +852 3927 5671  
murray.sarelius@kpmg.com

**David Siew**  
Tel. +852 2684 8785  
david.siew@kpmg.com

**John Timpany**  
Tel. +852 2143 8790  
john.timpany@kpmg.com

**Wade Wagatsuma**  
Tel. +852 2685 7806  
wade.wagatsuma@kpmg.com

**Lachlan Wolfers**  
Tel. +852 2685 7791  
lachlan.wolfers@kpmg.com

**Christopher Xing**  
Tel. +852 2978 8965  
christopher.xing@kpmg.com

**Karmen Yeung**  
Tel. +852 2143 8753  
karmen.yeung@kpmg.com

**Adam Zhong**  
Tel. +852 2685 7559  
adam.zhong@kpmg.com

## kpmg.com/cn

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.