Basic package of services for emerging companies
From seed to speed — we’re here to help

All companies have a business cycle — from a startup to a mature company, and each stage presents its own set of opportunities and challenges. KPMG Enterprise advisers understand what it takes for you to be successful at each stage of your business journey.

Starting
Turning entrepreneurial ideas into business reality
- Business plan
- Revenue model
- Ownership structure
- Source talent
- Financing
- Tax incentives
- Back office

Growing
Expanding your business
- Growth strategy
- Market presence
- Expansion
- Grow customer base
- Expand talent
- Mergers and acquisitions
- Tax strategies

Strengthening
Improving operations and minimizing risks
- Optimize profits
- Manage risk
- Governance
- Operational optimization
- Supply chain
- Tax efficiency
- IT deployment

Transitioning
Planning for the future
- Maximize value
- Wealth management
- Succession plan
- IPO readiness
- Sale

KPMG Enterprise innovative startups network

You know KPMG, you might not know KPMG Enterprise. We’re dedicated to working with businesses like yours. It’s all we do. Whether you’re an entrepreneur looking to get started, an innovative, fast growing company, or an established company looking to an exit, we understand what is important to you and can help you navigate your challenges — no matter the size and stage of your business.

The KPMG Enterprise global network for innovative startups has extensive knowledge and experience working with the startup ecosystem. The global network of professionals understands the complex challenges startups and fast growing companies face and can help you navigate every stage of development. From idea to exit. So you can look forward to that day when your vision becomes reality. Whether you are looking to establish your operations, raise capital, expand abroad, or simply comply with regulatory requirements — we can help. From seed to speed, we’re here throughout your journey.

Members of KPMG Enterprise global network for innovative startups are embedded in to the ecosystem locally. Our clients collaborate with a global network of industry focused KPMG professionals who understand the marketplace challenges faced by startups and fast growing companies. Our passion and mind-set matches the companies we serve: entrepreneurial, hands-on, proactive, visionary, and dedicated. You gain access to KPMG’s global resources through a single point of contact a trusted adviser to your company. It’s a local touch with a global reach.
KPMG Enterprise basic package of services for emerging companies

- **Audit**
  - Financial Statements (IFRS, US GAAP, Local GAAP)

- **Assurance**
  - Reviews
    - Financial Statements (IFRS, US GAAP, Local GAAP)

- **Tax**
  - International tax compliance
    - Initial consultation

- **Other**
  - Service Type

- **Employee Stock Ownership Plan (ESOP)**
  - Plan review + consultation regarding tax and accounting implications

- **Transfer Pricing**
  - Initial discussions

- **Relocation Related services**
  - Tax services in accordance with the target country

- **Department of Professional Practice**
  - Initial consultation regarding tax and accounting implications

- **Capital raising assistance**
  - Preparation for initial investor meeting
  - Introduction with internal and external networks

- **Grants & Incentives**
  - Initial consultation

- **Legal structure consultation — Company/Shareholders**
  - Recommendations for an optimal legal structure, taking into account tax costs (in target markets and on remittances)
Contacts

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