

The priority results

Scored: 1 to 10
1 being an issue of
no priority at all and
10 being an urgent
priority requiring
immediate action

Q#	LEAGUE TABLE	RANK	SCORE
46	More flexible financing structures for agriculture and agribusiness sector that support business growth and provide flexibility to respond to market shocks and emerging innovation	1	8.67
19	Increase productivity on small farms. Increased productivity is key to agricultural transformation on the Continent	2	8.65
47	Develop mechanisms for reducing the cost of money particularly for purchase of agribusiness assets (machinery, equipment, stores etc)	3	8.59
34	Increase advocacy for governments to invest in infrastructure such as roads and reach of electricity grid	4	8.55
50	Increase catalytic financing [(e.g. grants) for the entire agricultural value chain, not just technology	5	8.53
14	Government needs to allocate more funding than it is currently doing on agriculture	6	8.52
35	Increase public private partnerships critical for accelerating infrastructure development	7	8.46
13	Increase investment in the agricultural sector by the private sector	8	8.46
8	A massive increase in the availability of finance throughout the agribusiness value chains is critical for the transformation of agriculture in Africa	9	8.42
12	Increase access to agricultural technologies that have been adapted for Africa and that are affordable	10	8.41
49	Deploy blended finance initiatives for agribusinesses that will de-risk our investments in agribusiness	11	8.38
53	Prioritize building of partnerships to support delivery of services to smallholder farmers	12	8.38
51	Deploy early stage financing, venture type financing to support start-ups in the agribusiness sector	13	8.35
40	Governments should resolve long border queues caused by COVID-19	14	8.33
17	Increase technology investments in agriculture because this is a game changer for the sector	15	8.31
54	Prioritize guarantees by government to support lending to smallholder farmers	16	8.30
33	Increase access to water and low cost irrigation technology	17	8.30
7	Government should improve the policy, legal and regulatory environment for businesses working in the agricultural sector	18	8.30
50	Develop inclusive supply chains involving smallholder farmers. This is critical to our sourcing and risk management strategy	19	8.30
48	Prioritize public-private initiatives that fund and accelerate developments in the agribusiness space	20	8.30
20	Support consolidation of smallholder farms to increase production	21	8.30
30	Support innovation technologies for agriculture that are affordable and accessible to the African farmer and adapted to Africa	22	8.28
18	Build more inclusive supply chains with greater participation of women and youth	23	8.25

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9	Mechanization is very important for transformation of smallholder farming in Africa	24	8.23
28	Develop affordable and accessible technology-based solutions for delivering services to smallholder farmers. This is key to thriving in COVID-19 era	25	8.22
25	Promote climate smart agriculture as a key driver for transformation and development of resilience	26	8.21
51	Diversify incomes at the farmer level	27	8.2
63	Build more inclusive supply and distribution chains by involving women as suppliers, distributors, lead farmers and trainers	28	8.20
67	Prioritize promotion of regional trade and facilitation	29	8.20
10	Increase access to affordable irrigation technologies, adapted for Africa	30	8.17
65	Prioritize skills development and training/education of population	31	8.12
60	Equip future industry leaders including women leaders with the skills and experience to take on leadership and governance roles in the company and industry	32	8.11
38	Open markets for food and commodity trade to boost intra African trade	33	8.09
41	Complete high quality trade agreements to create market advantages for agribusinesses in your country	34	8.09
11	Increased investment in and a greater provision of improved seed varieties for all crops cultivated on the Continent	35	8.09
71	Promote partnerships for R&D with industry, universities in country and research stations, to support innovation in agribusiness	36	8.08
15	Leverage private sector in agricultural development i.e. planning, investment, consultations	37	8.06
52	Prioritize direct cost-sharing of business development services to agribusiness SMEs and smallholder farmer organizations	38	8.04
70	Promote career opportunities available in the agribusiness sector in a coordinated way to attract talented people, particularly youth, to enable the industry to grow.	39	8.04
23	Develop multi-stakeholder platforms and partnerships for driving agricultural transformation	40	8.03
43	Prioritize development and implementation of international food safety standards to facilitate international trade in food	41	8.00
39	Prioritize intra-African trade	42	7.89
44	Liberalize regional trade for seed markets to support access to improved seed and increase in productivity	43	7.89
21	Vocational training is key to agricultural transformation	44	7.88
62	Develop gender sensitive farmer extension programmes, including leadership programmes at the smallholder level	45	7.87
45	At firm level, we need to prioritize increasing our understanding and contribute to discussions and negotiations on the Africa Continent Free Trade Area	46	7.87

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68	Prioritize work on tax regimes for agricultural goods, (VAT, import/export duties, profit tax)	47	7.84
72	Increased focus from government and other actors on agricultural education at high school and tertiary level	48	7.83
22	Diversify the agricultural economy from traditional staple crops e.g. maize to new high income food and horticultural crops	49	7.83
27	Increase investment as a firm in technology and innovation to support operational and financial performance	50	7.81
66	Prioritize standard setting and certification of agricultural goods	51	7.80
50	Develop inclusive supply chains involving smallholder farmer. This is part of our CSR strategy	52	7.76
42	Develop a continent wide integrity mark system to facilitate intra-African trade, growth of African retailers and give assurance to consumers in Africa	53	7.73
64	Prioritize development and enforcement of policies and regulations	54	7.72
69	Create multi-sector public private platforms to drive agenda, resources and learnings on agricultural transformation	55	7.71
26	Enact policies by government that reduce cost of digital transactions and reach of mobile money particularly for rural communities	56	7.66
37	Participate as the private sector in negotiations for the Africa Continental Free trade area	57	7.57
29	Open access to national digital database of smallholder farmers	58	7.56
16	Greater leadership by the government in transforming the agricultural sector	59	7.55
36	Open markets for labour to boost intra Africa trade and agricultural production	60	7.52
52	Increase government subsidized farmer extension services	61	7.47
31	Prioritize ecommerce. Ecommerce is vital to thriving during and post-COVID	62	7.44
61	Achieve at least 50% women representation in senior leadership and board level	63	7.36
24	Liberalise food markets	64	7.32
5	Leverage technology as it is critical to the success of surviving negative impact of COVID-19	65	7.22
6	Prioritize implementation of international food safety standards in response to COVID-19	66	6.71
3	Seek government and donor financial support to enable the firm to survive impact of COVID-19	67	6.64
1	Minimise disruptions in operations as a result of COVID-19	68	6.59
32	Government should consider introduction of GMO particularly for non-food crops such as cotton (e.g. BT cotton)	69	4.77
4	Put all new investments on hold for now until we understand the future post-COVID-19	70	4.56
2	Shut down or pivot the business as a result of COVID-19	71	4.32