



Exciting career opportunity

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| Position | Manager, Technology Transformation – CIO |
| Business Unit | Consulting |
| Function | Advisory |

KPMG is a global network of professional services firms providing Audit, Tax and Advisory services, with an industry focus. Our purpose is to inspire confidence and empower change. We have a notable 'Africa Footprint' serving clients across the continent. Our East Africa practice comprises Kenya, Uganda, Tanzania and Rwanda. The Nairobi office serves as the regional coordinating office providing the required networking to facilitate delivery of services on a timely basis to meet and exceed our clients' expectations.

Roles and Responsibilities

The overall responsibility for the CIO advisory manager role is to lead a team involved in building and customizing digital transformation strategies and defining adoption approach for our clients. You will work closely with our client's CIOs to help transform and manage IT. You will also drive CIO advisory business development efforts within the market, leveraging on deep multi-sector technical knowledge and experience.

CIO advisory engagements will include but not limited to:

- Digital strategy formulation and review
- Aligned IT Strategy to Business Strategy
- Enterprise Architecture
- IT cost optimization
- IT budget and spend/IT service costing
- IT services chargeback reviews
- IT cost benchmarking
- IT supplier management
- IT Asset management
- Pre- and post -project review
- Change management
- IT readiness to change assessment
- Due diligence
- IT Governance
- IT capability maturity assessment (e.g., ITIL, COBIT)
- IT Target Operating Model design
- IT processes improvement
- Applications and integration rationalization
- Technology asset management.

Managing Engagements

- Be responsible for the CIO advisory team and related engagements.
- Planning, managing and delivery of CIO advisory related projects to ensure business risks are recognized and appropriately managed before adversely affecting the project objectives. Activities include planning, scoping, budgeting, development of execution methodologies and resourcing the project.
- Provide technical knowledge, direction and training to the engagement team to produce quality deliverables on time and on budget.
- Building and promoting strong client relationships by understanding client needs and proposing digital initiatives to serve their needs.
- Providing and facilitating the involvement of subject matter experts for the key components of the strategy during the formulation stage.
- Presentation to project committee or board of directors (where relevant) on the engagement status, recommendations and action plans.
- Manage engagement risk

Business Development

- Develop and maintain relationships with decision makers at key clients
- Identify transformation opportunities based on a thorough understanding of digital transformation and emerging technologies in different sectors

- Contribute to business development and proposal development efforts
- Facilitation of CIO events to create awareness of technology transformation offerings in the market
- Contribute towards meeting the expected revenue numbers as agreed with the leadership
- Manage the opportunity lifecycle in the pipeline

Team Development

- Support the development of strong delivery teams, from recruitment, mentoring, on the job development and retention
- Maintaining professional and technical knowledge by attending educational workshops and reviewing professional publications.
- Be valued by colleagues and direct reports as a team player and as a coach
- Seeking and providing feedback on performance on assignments.
- Motivating project execution team members by organizing team building activities and incentives.

Personal Development

- Involvement in community and office initiatives
- Contribute to thought leadership via at least three activities e.g. articles and speaking at events
- Presentation and facilitation of discussions on topical technological areas affecting business.
- Ensure continuous learning through compliance to CPD hours

Risk Management

- Ensure that the planning and execution of assignment comply with KPMG quality standards.
- Attend risk management training in line with KPMG's policies.

Professional Qualifications and Experience:

- Bachelor's degree in IT or related degree from a recognized University
- 8 plus years in IT and business experience. With a focus on building digital strategy and working with the client/ organizations to roll out the strategy initiatives
- Experience with emerging technologies (Cloud, big data, IoT) and innovation and their business application
- Professional qualification such as Digital Transformation Certification, Lean six sigma, Prince2 AGILE, TOGAF, ISTQB, COBIT, ITIL certifications preferred
- Team/ engagement management skills
- Strong technical, analytical, and problem-solving skills
- Strong understanding of corporate governance and the regulatory environment.
- Demonstrated track record of quality work, project management and productive team interactions.
- Willingness to travel moderately

General Skills, Competencies and Personal Attributes

- Demonstrate commercial awareness with sound knowledge of matters affecting the market.
- Demonstrate curiosity around innovation, managing emerging technologies, driving business performance through technology.
- Enthusiastic approach to work, well developed management and supervisory skills.
- Entrepreneurial mind-set and ability to identify opportunities and develop high quality proposals.
- Focus on staff development and providing guidance and technical advice where necessary.
- Displays curiosity and innovation and possesses well-developed problem-solving abilities and strong analytical skills.
- Socially confident, and able to create a strong presence with clients and the KPMG team.
- Excellent report-writing, presentation and project management skills.
- The ideal candidate must be able to provide support to various management and leadership levels, as well as work well independently.

We offer

- A fantastic opportunity to work in an exciting professional services firm on multi sectoral engagements.
- Continuous learning and development
- Exposure to multi-disciplinary client service teams
- Unrivalled space to grow and be innovative



If your career aspirations match this exciting opportunity, please forward your application letter and CV giving details of your qualifications and experience quoting '**Manager, Technology Transformation – CIO Advisory**' to talentrecruit@kpmg.co.ke.

***Please note, that due to the volume of applications received only shortlisted candidates will be contacted. Shortlisting will be on a rolling basis. ***