Court File No.: CV-23-00709183-00CL

CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

FIRST REPORT OF KPMG INC., IN ITS CAPACITY AS MONITOR

**November 16, 2023** 

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Court File No.: CV-23-00709183-00CL

# ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

FIRST REPORT OF KPMG INC. IN ITS CAPACITY AS MONITOR

**November 16, 2023** 

#### I. INTRODUCTION

- 1. On November 9, 2023 (the "Filing Date"), on the application (the "Application") of Peoples Trust Company ("PTC" or the "Applicant"), the Honourable Madam Justice Conway of the Ontario Superior Court of Justice (Commercial List) (the "Court") issued an order (the "Initial Order") granting Crown Crest Financial Corp. ("CCFC"), Simply Green Home Services Inc. ("New Simply Green"), Simply Green Home Services Corp. ("Old Simply Green"), Crown Crest Capital Management Corp. ("CC Management Co"), Crown Crest Funding Corp. ("Trustee Co"), and Crown Crest Capital Trust ("CC Trust" and collectively, the "Crown Crest Leasing Group" or the "Debtors") protection pursuant to the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"), and appointed KPMG Inc. ("KPMG") as the Monitor of the Crown Crest Leasing Group (the "Monitor"). The Initial Order provided the Debtors with a stay of proceedings until November 19, 2023 (the "Stay Period").
- 2. KPMG, in its then capacity as Proposed Monitor, provided this Court with a report dated November 6, 2023 (the "Pre-Filing Report") that contained, *inter alia*, an overview of the Debtors' financial position, an overview of the Debtors' 13-week cash-flow forecast, the terms of an interim financing facility (the "DIP Facility") made available to the Debtors by PTC (in such capacity, the "DIP Lender") in order to finance their working capital requirements and restructuring costs, the appointment of HWS Consulting Inc. ("HWS"), acting through Josef Prosperi and others, to act as the Chief Restructuring Officer (the "CRO") of the Debtors, and the Proposed Monitor's associated conclusions and recommendations. A copy of the Pre-Filing Report (without exhibits) is attached as Appendix "A" to this report.
- 3. The Court scheduled a comeback hearing to be heard on November 17, 2023 (the "Comeback Hearing"). At the Comeback Hearing, the Applicant is seeking an Amended and Restated Initial Order (the "ARIO") that, among other things:
  - (a) extends the Stay Period to and including February 10, 2024;
  - (b) increases the quantum of the Administration Charge to \$1.5 million;

- (c) increases the quantum of the DIP Lender's Charge to \$15.0 million; and
- (d) authorizes the Debtors to pay amounts owing for goods or services supplied by third party suppliers or service providers prior to the Filing Date, up to a maximum aggregate amount of \$750,000, if in the opinion of the CRO and following consultation with the Monitor, such suppliers or service providers are critical to the ongoing operations of the Debtors.
- 4. Copies of materials and documents filed in connection with these CCAA proceedings are available on the Monitor's website at <a href="mailto:kpmg.com/ca/crowncrest">kpmg.com/ca/crowncrest</a>. In addition, KPMG has arranged for a toll-free hotline 1-833-668-6400 and an email address <a href="mailto:crowncrest@kpmg.ca">crowncrest@kpmg.ca</a> through which creditors of the Debtors or other interested parties can make inquires related to the CCAA proceedings.

#### II. PURPOSE OF REPORT

- 5. The purpose of this report (the "**First Report**") is to provide the Court with information pertaining to:
  - (a) an overview of the activities of the Debtors and the Monitor since the issuance of the Initial Order;
  - (b) certain matters raised by parties at the hearing for the Initial Order held on November 9, 2023;
  - (c) the Debtors' cash flow forecast (the "**Updated Cash Flow Forecast**") for the period November 13, 2023, to February 10, 2024 (the "**Forecast Period**"); and
  - (d) the relief sought by the Applicant at the Comeback Hearing.

#### III. TERMS OF REFERENCE

6. In preparing this First Report, KPMG has relied solely on information and documents provided to it by the Debtors and PTC, and their respective advisors, including unaudited, draft and/or internal financial information, financial projections prepared by the Crown

Crest Leasing Group, discussions with management of the Debtors, and discussions with the CRO (collectively, the "Information"). In accordance with industry practice, except as otherwise described in the First Report, KPMG has reviewed the Information for reasonableness, internal consistency, and use in the context in which it was provided. However, KPMG has not audited or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would comply with Generally Accepted Auditing Standards ("GAAS") pursuant to the *Chartered Professional Accountant of Canada Handbook* and, as such, KPMG expresses no opinion or other form of assurance contemplated under GAAS in respect of the Information.

- 7. Capitalized terms used but not defined in the First Report are defined in the Pre-Filing Report and/or the Affidavit of Mr. Michael Lombard of PTC sworn November 15, 2023 (the "November 15 Lombard Affidavit"), filed by the Applicant as part of its materials in support of the Comeback Hearing and the ARIO. The First Report should be read in conjunction with the November 15 Lombard Affidavit, as certain information contained in the November 15 Lombard Affidavit has not been included herein in order to avoid unnecessary duplication.
- 8. Future orientated financial information contained in the Updated Cash Flow Forecast is based on the Debtors' estimates and assumptions regarding future events. Actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Monitor expresses no assurance as to whether the Updated Cash Flow Forecast will be achieved.
- 9. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.

#### IV. ACTIVITIES OF THE DEBTORS

10. As noted in the Pre-Filing Report, the officers and directors of the Debtors resigned on November 9, 2023, prior to the hearing for the Initial Order. Prior to their resignation, the CRO Agreement was executed to appoint (subject to Court approval) HWS, acting through Mr. Josef Prosperi and others, to act as CRO in respect of each of the Debtors.

- 11. Since the date of the Initial Order, the Debtors, with the assistance of their advisors, the CRO, and the Monitor, have been managing the Debtors' operations in the normal course and working to stabilize the business as a result of the CCAA proceedings. The Debtors' primary focus, in addition to managing relationships with key stakeholders and addressing operational issues arising in connection with the announcement of the commencement of the CCAA proceedings, has been to manage communications with their employees that are critical to maintaining the ongoing operations of the Debtors.
- 12. The CRO, with the assistance of the Monitor, has performed the following activities to stabilize operations:
  - (a) meeting with key employees of the Debtors to discuss the ongoing business of the Debtors and their continued employment during the CCAA proceedings;
  - (b) meeting with certain former directors and officers of the Debtors to discuss temporary consulting arrangements to facilitate an orderly transition of the business and operations to the CRO;
  - (c) working with the Monitor to prepare the Updated Cash Flow Forecast;
  - (d) working with the Debtors to disseminate a press release announcing the commencement of the CCAA proceedings; and
  - (e) communicating with and providing further information to various stakeholders as requested.

### V. ACTIVITIES OF THE MONITOR

- 13. Since the date of the Initial Order, the Monitor's activities have included:
  - (a) arranging for notice of the CCAA proceedings to be published in the November 14, 2023 edition of the *Globe and Mail*, as required pursuant to the Initial Order;
  - (b) sending a notice, within five business days of the issuance of the Initial Order, of the CCAA proceedings to all known creditors with claims greater than \$1,000 against

- the Debtors. Notice was also sent to other creditors, including government bodies and any other party that requested a copy;
- (c) filing prescribed documents with the Office of the Superintendent of Bankruptcy pursuant to the CCAA;
- (d) maintaining the Monitor's website where all Court documents and other material documents pertaining to the CCAA proceedings are available in electronic form;
- (e) implementing procedures for the monitoring of the Debtors' cash flows and to allow for payments in accordance with the terms of the Initial Order;
- (f) assisting the Debtors with the preparation of the Updated Cash Flow Forecast;
- (g) having discussions with the DIP Lender and its counsel in respect of the Initial Advance under the DIP Facility and the Updated Cash Flow Forecast;
- (h) assisting the Debtors and the CRO with their communications with stakeholders including employees, vendors and key partners;
- (i) attending various teleconferences and in-person town-hall meetings at the Debtors' offices with employees in respect of the CCAA proceedings and on-going operations;
- (j) discussing the Debtors' business and financial affairs with the CRO including, among other things, regarding the review of the equipment lease portfolio and employee related matters such as potential incentive structures, communications and retention matters;
- (k) reviewing materials filed by the Applicant in connection with the Comeback Hearing; and
- (1) preparing this First Report.

# VI. MATTERS RAISED AT NOVEMBER 9, 2023 HEARING

- 14. As detailed in the November 15 Lombard Affidavit, the Debtors are currently named as defendants in two litigation matters: (i) a claim commenced by MNP Corporate Finance Inc. ("MNP") seeking, among other things, damages for breach of contract in relation to a prior engagement of MNP to assist with a capital raise (the "MNP Action"); and (ii) a proposed class proceeding commenced by Alga Adina Bonnick and Goran Stoilov Donev (the "Bonnick Action") in which the representative plaintiffs allege, among other things, that consumer agreements entered into by the defendants breached the *Consumer Protection Act* (Ontario).
- 15. At the outset of the November 9 hearing, counsel to MNP and the plaintiffs in the Bonnick Action sought an adjournment of the Application on the grounds that their clients had significant concerns about the CCAA process being pursued by PTC in coordination with the Debtors.
- 16. Specifically, counsel for MNP argued that there was no urgency for the Application to be heard and questioned whether PTC and the Debtors were acting in good faith with respect to the commencement of the CCAA proceedings. Further, counsel for the plaintiffs in the Bonnick Action argued that a continuation of the Debtors' business during CCAA proceedings would overlook alleged business practices that gave rise to the Bonnick Action in the first place.
- 17. The Court denied the adjournment request and granted the Initial Order.
- 18. On November 12, 2033, counsel to MNP sent a letter to PTC's counsel, copying the Monitor, requesting certain information from PTC (the "November 12 Letter"), including:
  - (a) information pertaining to PTC's ownership interest in Marble Amalco Inc. ("Marble Amalco") and any of the Debtors;
  - (b) information pertaining to the liquidity issues facing the Debtors from January 1, 2023 onwards; and

- (c) communications and documentation relating to the timing of the CCAA filing by PTC.
- 19. PTC's counsel responded to the November 12 Letter on November 15, 2023, and subsequently delivered the November 15 Lombard Affidavit which provides further information pertaining to the lead up to these CCAA proceedings.

# **Debtors' Liquidity Challenges**

- 20. Based on the Monitor's review of the Debtors' books and records, in the months leading up to the commencement of these CCAA proceedings, the Debtors were facing significant near-term liquidity challenges and incurring unsustainable net cash outflows that exceeded their available cash reserves. The Monitor understands that the Debtors attributed their declining financial performance to higher interest costs, significant principal repayments and increasing variable expenses caused by inflation. In the Monitor's view, it is clear that the Debtors required an immediate injection of additional financing in order to sustain their operations.
- 21. As detailed in the November 15 Lombard Affidavit, PTC and the Debtors engaged in protracted and adversarial negotiations over the months leading up to the commencement of these CCAA proceedings on a potential debt restructuring solution. Based on the Information reviewed to date, the Monitor understands that the Debtors were able to sustain operations during the negotiation period through cash advances provided by Marble Amalco, which is the parent to New Simply Green and not a respondent in these CCAA proceedings. As noted in the November 15 Lombard Affidavit, as part of these negotiations, then senior management of the Debtors advised PTC of their inability or unwillingness to continue to fund the Debtors' shortfalls through Marble Amalco or otherwise.
- 22. Given this position taken by the Debtors' senior management and the inability of the parties to otherwise reach an acceptable agreement to address the Debtors' immediate liquidity concerns, the Monitor understands that PTC ultimately decided to commence creditor-initiated CCAA proceedings and seek the appointment of the CRO to manage the business

- on a go-forward basis. PTC has indicated that it is only prepared to provide the Debtors with financing through the DIP Facility and pursuant to these CCAA proceedings.
- 23. PTC and the Debtors ultimately agreed that it would be in the best interests of the Debtors' stakeholders to seek the Initial Order on a consensual basis, which culminated in the CCAA Application filed by PTC with this Court on the Filing Date.
- 24. The Monitor is not aware of any other party that is willing to provide necessary financing to the Debtors, and PTC has advised the Monitor that it will object to any other debtor-in-possession financing that seeks a charge that would be in priority to its pre-petition security interests.

#### **MNP Action**

25. The Monitor understands that MNP's claims as against the Debtors are contingent and unliquidated at this time as the trial judge has not released his judgment prior to the Filing Date. Based on the foregoing and the Information available to the Monitor, in the event that MNP was successful in its action against the Debtors, the Debtors would not have had sufficient cash flow to satisfy any judgment based on its liquidity situation. Moreover, MNP's claim would rank as unsecured and behind the interests of the Debtors' secured creditors.

# **Bonnick Action**

- 26. As noted in the November 15 Lombard Affidavit, the Bonnick Action has not yet been certified and none of the allegations have been proven in court.
- 27. The certification motion is currently scheduled to be heard in October 2024.

#### VII. UPDATED CASH FLOW FORECAST

#### **Disbursements from Initial Advance**

- 28. Upon granting of the Initial Order, the CRO, on behalf of the Debtors, requested an initial advance of \$1.1 million under the DIP Facility, which funds were advanced by PTC on November 10, 2023.
- 29. Between November 10 and November 16, 2023, the Debtors made payments totalling approximately \$0.6 million including in respect of payroll (\$0.3 million), professional fees (\$0.2 million) and costs associated with technical servicing (\$0.1 million).

# **Updated Cash Flow Forecast**

- 30. The Debtors, with the assistance of the Monitor, have prepared the Updated Cash Flow Forecast for the purpose of projecting the estimated liquidity needs of the Debtors during the Forecast Period. A copy of the Updated Cash Flow Forecast, accompanying notes and a report containing prescribed representations regarding the preparation of the Updated Cash Flow Forecast are attached hereto as **Appendix "B"**.
- 31. The Updated Cash Flow Forecast has been prepared on a conservative basis using probable and hypothetical assumptions set out in the notes to the Updated Cash Flow Forecast. The Updated Cash Flow Forecast reflects the Debtors' estimates of receipts and disbursements on a weekly basis over the Forecast Period.
- 32. The Monitor's review of the Updated Cash Flow Forecast consisted of inquiries, analytical procedures and discussions related to Information supplied to it by the Debtors and/or the CRO. Since the probable and hypothetical assumptions need not be supported, the Monitor's procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the Updated Cash Flow Forecast. The Monitor also reviewed the support provided by the Debtors for the probable and hypothetical assumptions, and the preparation and presentation of the Updated Cash Flow Forecast.

- 33. Forecast operating cash receipts over the Forecast Period total approximately \$16.7 million, primarily related to the collection of monthly payments from the customers of the Debtors.
- 34. Forecast operating disbursements over the Forecast Period total approximately \$9.4 million and primarily consist of payroll (\$2.9 million), costs associated with the technical servicing (call-outs, repairs and maintenance) of the portfolio (\$2.3 million), professional fees (\$1.5 million) and sales tax remittances (\$0.8 million).
- 35. The Updated Cash Flow Forecast assumes debt servicing costs under the Loan Agreements continue to be paid to PTC, upon receipt of an opinion from the Monitor's independent counsel, Osler, Hoskin & Harcourt LLP, that PTC's security interest is valid and enforceable, which opinion is anticipated to be completed in short order after the date of the Comeback Hearing. The Updated Cash Flow Forecast assumes debt servicing payments under the Loan Agreements commence during the week ending December 2, 2023 and continuing thereafter. Remittances to PTC for amounts required under the Concurrent Lease Agreements commence the week ending November 25 and continue weekly thereafter.
- 36. Over the Forecast Period, a total of approximately \$17.2 million will be paid to PTC to service debts owing under the Loan Agreements and in respect of the cash flows arising from the Concurrent Lease Agreements.
- 37. After debt servicing payments, the Debtors are projected to incur a net cash outflow of approximately \$10.0 million over the Forecast Period. Accordingly, the Updated Cash Flow Forecast projects borrowings under the DIP Facility in the amount of \$7.3 million over the Forecast Period. These amounts may differ due to the timing of receipts and disbursements over the Forecast Period.
- 38. As evidenced by the Updated Cash Flow Forecast, without access to interim financing, the Debtors lack sufficient liquidity to maintain operations. The DIP Facility will provide the Debtors with sufficient funding during the Forecast Period to ensure continued operations during the CCAA proceedings.

39. The Monitor notes that the Updated Cash Flow Forecast has been prepared solely for the purpose described above, and readers are cautioned that it may not be appropriate for other purposes.

#### VIII. STAY EXTENSION

- 40. The current stay of proceedings expires on November 17, 2023. The Applicant is seeking an extension of the Stay Period to February 10, 2024.
- 41. The Monitor supports the Applicant's request for an extension of the stay of proceedings to February 10, 2024 for the following reasons:
  - (a) the Debtors, under the stewardship of the CRO, are acting in good faith and with due diligence;
  - (b) the extension of the Stay Period will provide the Debtors, under the supervision of the CRO, the opportunity to explore restructuring options under the CCAA that would seek to maximize creditor and stakeholder recoveries; and
  - (c) the granting of the extension of the Stay Period should not materially prejudice any creditor of the Debtors as the Updated Cash Flow Forecast reflects that the Debtors are projected to have sufficient funding to continue to operate in the normal course through the proposed stay extension period.

#### IX. PROPOSED AMENDMENTS TO INITIAL ORDER

- 42. As outlined in the November 15 Lombard Affidavit, the Applicant is seeking certain amendments to the Initial Order including, but not limited to:
  - (a) increasing the Administration Charge from \$250,000 to \$1.5 million;
  - (b) increasing the DIP Lender's Charge from \$1.1 million to \$15 million; and
  - (c) granting the authority to the Debtors, with the approval of the CRO and consent of the Monitor, to pay pre-filing amounts up to \$750,000 in total.

# **Increase in Administration Charge**

- 43. The Initial Order provided a charge for the ten-day period prior to the Comeback Hearing on all Property of the Debtors in favour of the Monitor, counsel to the Monitor, the CRO and its counsel, and the Applicant's counsel, as security for their respective fees and disbursements incurred in respect of the Application in the aggregate amount of \$250,000 (the "Administration Charge").
- 44. Based on the Updated Cash Flow Forecast, the Debtors are seeking to increase the Administration Charge to \$1.5 million to account for the work to be provided by the parties covered under the Administration Charge during the CCAA proceedings, given the limited retainers provided to these professionals to date. The Monitor is of the view that the increased Administration Charge is reasonable and appropriate in the circumstances, and comparable to the size of the court-ordered charge granted in similar proceedings.

# **Increase in DIP Lender's Charge**

45. As described above, PTC has agreed to provide a DIP Facility in the maximum amount of \$15 million to fund the Debtors' working capital, payments to PTC under the Loan Agreements and the Concurrent Lease Agreements, and for general corporate purposes, including legal and other professional costs associated with these CCAA proceedings. The Initial Order provided a charge for the ten-day period prior to the Comeback Hearing on

- all Property of the Debtors in favour of PTC in the aggregate amount of \$1.1 million (the "DIP Lender's Charge").
- 46. The purpose of the DIP Lender's Charge is to secure the DIP Facility and provide PTC with priority over all other liens on the Property of the Debtors other than the Administration Charge.
- 47. Based on the Updated Cash Flow Forecast, the Debtors are seeking to increase the DIP Lender's Charge to up to \$15 million to account for the projected funding required during the Forecast Period and CCAA proceedings. To the extent drawn either in part or whole, under the proposed ARIO, a corresponding increase in the amount secured by the DIP Lender's Charge will occur.
- 48. The Monitor is of the view that the increased amount of the DIP Lender's Charge is reasonable and necessary in the circumstances, as the Debtors require the liquidity to operate during these CCAA proceedings.

### **Pre-Filing Payments**

- 49. The Applicant is seeking the authority to allow the Debtors to make payments up to \$750,000 in total for certain arrears owing prior to the Filing Date to suppliers that in the opinion of the CRO, in consultation with the Monitor, provide the Debtors with essential services.
- 50. The Debtors are of the view that there is significant risk to the Debtors' business and restructuring if their ability to respond to customer service calls is materially interrupted in the first month of the CCAA proceedings, particularly during the cold weather months. Furthermore, it is critical that the Debtors maintain and continue to meet their servicing obligations under the rental agreements to preserve customer loyalty, support and goodwill in order to maximize the value of the business for the benefit of all stakeholders.
- 51. The Monitor recognizes the importance of maintaining stability with respect to the continued servicing of the customer's rental HVAC equipment. Accordingly, the Monitor supports the relief being requested by the Applicant in this regard.

#### X. MONITOR'S RECOMMENDATIONS

- 52. For the reasons set out in this First Report, the Monitor is of the view that the relief requested by the Applicant in the proposed ARIO is both appropriate and reasonable. The Monitor is also of the view that the Debtors, under the stewardship of the CRO, are acting in good faith and with due diligence. Granting the relief sought by the Applicant will provide the Debtors with the best opportunity to explore restructuring options under the CCAA under the stewardship of the CRO and supervision of the Monitor, that would seek to maximize creditor and stakeholder recoveries.
- 53. Based on the foregoing, the Monitor respectfully recommends that this Court approve the relief sought by the Applicant in the proposed ARIO.

All of which is respectfully submitted this 16<sup>th</sup> day of November 2023.

#### **KPMG** Inc.

In its capacity as Monitor of

Crest Financial Corp., Simply Green Home Services Inc., Simply Green Home Services Corp., Crown Crest Capital Management Corp., Crown Crest Funding Corp. and Crown Crest Capital Trust

and not in its personal or corporate capacity

Per:

Pritesh Patel CIRP, LIT

Senior Vice President

Huey Lee CIRP, LIT

Senior Vice President

# Appendix "A"

Court File No.: CV-23-00709183-00CL

CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

REPORT OF KPMG INC., IN ITS CAPACITY AS PROPOSED MONITOR

**November 6, 2023** 

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# **APPENDICES**

**APPENDIX "A"** – CASH FLOW FORECAST

**APPENDIX "B"** – DIP LOAN ANALYSIS AS AT AUGUST 21, 2023

Court File No.: CV-23-00709183-00CL

# ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

REPORT OF KPMG INC.
IN ITS CAPACITY AS PROPOSED MONITOR

**November 6, 2023** 

#### I. INTRODUCTION

- 1. Crown Crest Financial Corp. ("CCFC"), Simply Green Home Services Inc. ("New Simply Green"), Simply Green Home Services Corp. ("Old Simply Green"), Crown Crest Capital Management Corp. ("CC Management Co"), Crown Crest Funding Corp. ("Trustee Co"), and Crown Crest Capital Trust ("CC Trust" and collectively, the "Simply Green Leasing Group" or the "Respondents") are a group of privately held companies with headquarters in Toronto, Ontario that operate a vertically integrated heating, ventilation and air conditioning ("HVAC") equipment leasing and servicing business.
- 2. Peoples Trust Company ("PTC" or the "Applicant") has advanced secured financing to the Simply Green Leasing Group and holds general security agreements from each of CCFC, New Simply Green, Old Simply Green, CC Management Co., Trustee Co and CC Trust pursuant to which PTC obtained a first ranking general security interest in all of the personal property, assets, and undertakings of the applicable grantor, as security for all indebtedness, liability and obligations of that grantor to PTC, including, without limitation, guarantee obligations and future indebtedness. PTC also holds certain rights as concurrent lessee pertaining to portfolios of consumer HVAC equipment leases originated or acquired by members of the Simply Green Leasing Group. As of September 30, 2023, PTC is owed approximately \$39.7 million under the Loan Agreements (as defined herein) and has further exposure under the Concurrent Leases (as defined herein) in the amount of approximately \$279.7 million.
- 3. KPMG Inc. ("KPMG" or the "Proposed Monitor") understands that PTC intends to make an application (the "Application") before the Ontario Superior Court of Justice (Commercial List) (the "Court") returnable on November 9, 2023, seeking an Initial Order (the "Proposed Initial Order") pursuant to the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "CCAA") in respect of the Respondents to, among other things:
  - (a) obtain a stay of proceedings in respect of the Respondents until and including November 19, 2023;

- (b) appoint KPMG as the monitor in respect of the Respondents as part of the proposed CCAA proceeding, with the powers set out in the Proposed Initial Order;
- (c) approve the appointment of HWS Consulting Inc. ("HWS"), acting through Josef Prosperi and others, to act as the Chief Restructuring Officer (the "Proposed CRO") of the Respondents pursuant to an engagement letter to be entered into in advance of the Application date, and authorizing the Proposed CRO to exercise and perform the powers, responsibilities and duties set out therein;
- (d) approve the terms of an interim financing facility (the "DIP Facility") to be provided by PTC to the Respondents in order to finance the Respondents' working capital requirements and restructuring costs, pursuant to a DIP facility term sheet to be entered into by the Proposed CRO, on behalf of the Respondents (the "DIP Term Sheet"); and
- (e) approve the charges in the Proposed Initial Order.
- 4. The Proposed Monitor understands the primary purpose of the CCAA proceedings is to ensure the Simply Green Leasing Group has the necessary working capital and liquidity to continue operations while providing an opportunity to explore restructuring options under the CCAA under the supervision of the Proposed CRO and the Proposed Monitor, that would seek to maximize creditor and stakeholder recoveries.

#### II. PURPOSE OF REPORT

- 5. This report (the "**Report**") has been prepared by KPMG as the Proposed Monitor of the Respondents in the CCAA proceedings. The purpose of the Report is to provide the Court with information pertaining to:
  - (a) KPMG's qualifications to act as Monitor of the Respondents (in such capacity, the "Monitor");
  - (b) limited background information in respect of operations, financial position and creditors of the Simply Green Leasing Group, based on information currently available to the Proposed Monitor;

- (c) the cash flow projections for the Simply Green Leasing Group (the "Cash Flow Forecast") for the period from November 6, 2023 to February 3, 2024 (the "Forecast Period");
- (d) summarize the key terms of the proposed DIP Term Sheet to be made available to the Respondents from PTC in the maximum principal amount of \$15 million;
- (e) the appointment of the Proposed CRO;
- (f) the charges proposed in the Proposed Initial Order; and
- (g) the Proposed Initial Order and proposed additional powers of the Proposed Monitor thereunder.

#### III. TERMS OF REFERENCE

- 6. In preparing this Report, KPMG has relied solely on information and documents provided to it by the Simply Green Leasing Group and PTC, and their respective advisors, including unaudited, draft and/or internal financial information, financial projections prepared by the Simply Green Leasing Group, discussions with management of the Simply Green Leasing Group, discussions with PTC executives, and affidavits of the Respondents' executives (collectively, the "Information"). In accordance with industry practice, except as otherwise described in the Report, KPMG has reviewed the Information for reasonableness, internal consistency, and use in the context in which it was provided. However, KPMG has not audited or otherwise attempted to verify the accuracy or completeness of the Information in a manner that would comply with Generally Accepted Auditing Standards ("GAAS") pursuant to the *Chartered Professional Accountant of Canada Handbook* and, as such, KPMG expresses no opinion or other form of assurance contemplated under GAAS in respect of the Information.
- 7. Capitalized terms used but not defined in this Report are defined in the Affidavit of Mr. Michael Lombard of PTC sworn November 6, 2023 (the "Lombard Affidavit"), filed by the Applicant as part of its materials in support of the Application and the Proposed Initial Order. This Report should be read in conjunction with the Lombard Affidavit, as certain

- information contained in the Lombard Affidavit has not been included herein in order to avoid unnecessary duplication.
- 8. Future orientated financial information contained in the Cash Flow Forecast is based on the Simply Green Leasing Group's estimates and assumptions regarding future events. Actual results will vary from the information presented even if the hypothetical assumptions occur, and variations may be material. Accordingly, the Proposed Monitor expresses no assurance as to whether the Cash Flow Forecast will be achieved.
- 9. If the Proposed Initial Order is granted, and KPMG is appointed as Monitor, KPMG will make available all Court documents and other material documents pertaining to the CCAA proceedings on its website at <a href="www.kpmg.com/ca/simplygreen">www.kpmg.com/ca/simplygreen</a>. In addition, KPMG has arranged for a toll-free hotline 1-833-668-6400 and an email address <a href="simplygreen@kpmg.ca">simplygreen@kpmg.ca</a> through which creditors of the Respondents or other interested parties can make inquires related to the CCAA proceedings.
- 10. Unless otherwise stated, all monetary amounts noted herein are expressed in Canadian dollars.

# IV. KPMG'S QUALIFICATIONS TO ACT AS MONITOR

- 11. KPMG is a trustee within the meaning of section 2(1) of the *Bankruptcy and Insolvency Act*. Further, KPMG is not subject to any of the restrictions on who may be appointed as Monitor set out in section 11.7(2) of the CCAA.
- 12. KPMG has experience acting as CCAA monitor and other court-officer capacities in insolvency proceedings. The senior professional personnel at KPMG with primary carriage of this matter are certified Chartered Insolvency and Restructuring Professionals and Licensed Insolvency Trustees and have acted in insolvency matters of similar nature and scale across Canada.
- 13. Should the Court grant the Proposed Initial Order, KPMG has consented to act as Monitor. Furthermore, the Proposed Monitor has retained Osler, Hoskin & Harcourt LLP ("Osler") to act as its independent counsel in these proceedings.

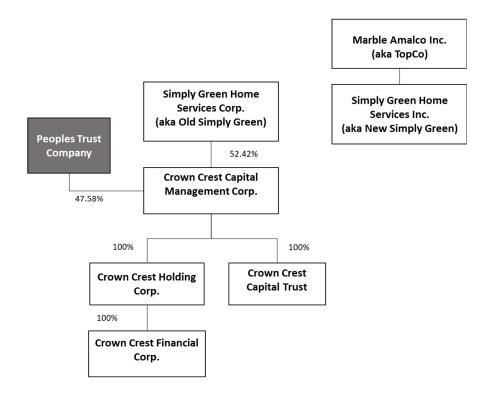
- 14. KPMG LLP, an affiliate of the Proposed Monitor, was retained by Gowling WLG (Canada) LLP, on behalf of PTC, pursuant to an engagement letter dated on August 8, 2023, to provide financial advisory services to PTC in respect of the Simply Green Leasing Group (the "Prior Engagement"). During that time, KPMG developed a preliminary understanding of the financial and operational challenges of the Simply Green Leasing Group, which knowledge will assist KPMG to fulfil its duties as Monitor.
- 15. The Simply Green Leasing Group consented to the Prior Engagement and agreed that it would not assert any objection to the appointment of KPMG by the Court to act as CCAA monitor based on any claim of conflict related to the Prior Engagement. As a formal matter, PTC and KPMG LLP will terminate the Prior Engagement upon the entry of the Proposed Initial Order.

#### V. BACKGROUND

16. Detailed information with respect to Simply Green Leasing Group's business, operations and causes of insolvency are set out extensively in the Lombard Affidavit. The Proposed Monitor has reviewed the Lombard Affidavit and believes, based on the Information available to it, that it provides a fair and sufficient summary of the business and affairs of the Simply Green Leasing Group and the causes of its insolvency. The information contained in this Report represents a summary of the background to the proposed CCAA proceedings.

# **Corporate Structure and Business**

17. As noted in the Lombard Affidavit, each of the Respondents are incorporated under the *Business Corporations Act* (Ontario). An organizational chart for the Respondents is included in the Lombard Affidavit and set forth below:



- 18. As noted above, Old Simply Green is the direct and/or indirect parent of each of the Respondents, except for New Simply Green, which is a subsidiary of Marble Amalco Inc ("Marble Amalco"). CC Trust is a special purpose funding trust that holds pools of equipment leases originated by other entities in the Respondents' group. CC Trustee is the trustee of CC Trust and CC Management Co is the beneficiary and administrator of the Trust.
- 19. The Respondents are in the business of renting and servicing heating, ventilation and air conditioning ("HVAC") and energy conservation equipment to retail consumers including hot water heaters, furnaces, heat pumps, air conditioners, boilers, air filtration systems and other related products. The equipment lease portfolio owned by the Simply Green Leasing Group is spread across Canada, with the majority of the equipment leases concentrated in Ontario. The Respondents operate the business from a leased premise located at 2225 Sheppard Ave East in Toronto, Ontario ("Sheppard Office"), which is the registered corporate office for each of the Respondents.

- 20. The business of the Simply Green Leasing Group commenced in 2013 under Old Simply Green and was focused primarily on originating leases for home comfort equipment, which involved customers entering into a term lease for new HVAC equipment, typically for ten (10) years, with lease buyout rights. Customers generally did not pay an upfront cost for acquisition and installation, but rather pay a monthly fee for the duration of the lease period. Old Simply Green would then sell the leases (and the underlying payment stream) to a financing partner.
- 21. The leases generally provided that the customer was not responsible for any normal course repairs to the underlying equipment over the life of the lease, except if the customer exercised their lease buyout right in which case the customer would become the outright owner of the equipment (with no further payment obligations) but would forego any further entitlement to servicing.
- 22. The Proposed Monitor understands that in 2015 the business model of the Simply Green Leasing Group shifted from solely lease origination to include financing of new HVAC equipment sales, as well as customer support and repair and maintenance services. While some leases continued to be originated by Old Simply Green, the Proposed Monitor understands the majority of new leases were acquired from third parties by the Simply Green Leasing Group.
- 23. Since 2015, the Simply Green Leasing Group has grown through acquisition of numerous portfolios of equipment leases originated by third parties, either by purchasing the equipment leases themselves or by acquiring companies' that held pools of equipment leases. These transactions have been a significant driver of the growth of the Simply Green Leasing Group, which currently services approximately 84,000 consumer equipment leases.

#### 2020 Reorganization

24. As noted in the Lombard Affidavit, the Simply Green Leasing Group reorganized its corporate structure on or about October 13, 2020, in tandem with the formation of 2775996 Ontario Inc. ("277"), to acquire adjacent consumer lending businesses. As part of the

reorganization (the "2020 Reorganization"), the following changes were made to the Respondents corporate structure:

- (a) 277, the predecessor to Marble Amalco, was incorporated to facilitate the aforementioned acquisitions;
- (b) Old Simply Green amended its name from "Simply Green Home Services Inc." to its current name of "Simply Green Home Services Corp."; and,
- (c) New Simply Green was incorporated as 2775153 Ontario Inc., a subsidiary of 277, and thereafter changed its name to "Simply Green Home Services Inc.", the former name of Old Simply Green.
- 25. As part of the 2020 Reorganization, the non-portfolio assets of Old Simply Green, including all employees and operational assets required to operate the business, excluding intellectual property and intellectual property rights ("IP"), were transferred to New Simply Green. As a result, all new equipment leases were originated by New Simply Green and no new equipment leases were originated or otherwise transferred to Old Simply Green.
- 26. Further concurrently with the closing, New Simply Green and Old Simply Green, with PTC's consent, entered into: (i) an IP licencing agreement, allowing New Simply Green to use the IP assets, including the branding and trademarks when originating new contracts; and (ii) a sub-servicing agreement pursuant to which New Simply Green agreed to perform and fulfill all servicing activities previously performed by Old Simply Green in relation to the existing equipment leases held by it, CC Trust and CCFC as at the time of the 2020 Reorganization (the "Sub-Servicing Agreement").
- 27. Pursuant to the Sub-Servicing Agreement, 277 (now Marble Amalco) granted a guarantee in favour of PTC to guarantee the performance and fulfilment of the obligations by New Simply Green thereunder, and indemnifying PTC from any loss, damage, suit, cost or other proceeding arising from the failure of New Simply Green to perform its obligations under the Sub-Servicing Agreement.

#### **Financial Position**

- 28. Included in the Lombard Affidavit are copies of the audited consolidated financial statements for Old Simply Green for the fifteen-month period ending December 31, 2022 (the "2022 Audited Financial Statements"). The 2022 Audited Financial Statements cover each of the Respondents other than New Simply Green (the Companies included in the 2022 Audited Financial Statements, the "Old Simply Green FS Entities").
- 29. According to the 2022 Audited Financial Statements, as at December 31, 2022, the Old Simply Green FS Entities had total consolidated assets with a net book value of approximately \$256.4 million. The majority of these consolidated assets are comprised of "finance receivables", which the Proposed Monitor understands to be the net book value of equipment lease payments owing to the Old Simply Green FS Entities. The 2022 Audited Financial Statements further provide that as of December 31, 2022, the Old Simply Green FS Entities had total liabilities in the amount of approximately \$312.3 million, including secured debt in the amount of \$255.8 million.
- 30. The most recent unaudited financial statements provided to PTC for New Simply Green are for the quarterly period ending March 31, 2023 (the "New Simply Green March 2023 FS"). The New Simply Green March 2023 FS, a copy of which is attached to the Lombard Affidavit, indicates that New Simply Green had total assets in the amount of approximately \$61.3 million, primarily comprised of finance receivables in the amount of approximately \$55.6 million, and liabilities of approximately \$90.9 million (including secured debt in the amount of approximately \$55.4 million).

# **Employees**

- 31. Based on discussions with management, the Proposed Monitor understands that the Simply Green Leasing Group has between 70 to 80 full time employees, including management and executives, all based in Toronto and working from the Sheppard Office.
- 32. Based on the Information reviewed to date, the Proposed Monitor understands the Respondents' employees do not benefit from a company-backed pension plan, are not represented by a union and are not subject to a collective bargaining agreement

#### **PTC Indebtedness**

- 33. PTC is the principal source of secured financing for the Respondents. Specifically, the Respondents have entered into three warehouse loan agreements and secured debenture facilities with PTC (collectively, the "Loan Agreements"). They have also entered into a number of concurrent leases (the "Concurrent Leases") which PTC has certain rights pertaining to the underlying rents payable for specific portfolios of consumer rental agreements (the "Concurrent Lease Agreements").
- 34. As noted earlier in this Report, PTC has a first ranking general security interest in all of the personal property, assets, and undertakings in each of CCFC, New Simply Green, Old Simply Green, CC Management Co., Trustee Co and CC Trust. Further, under each of the Concurrent Lease Agreements, PTC has been granted a security interest in the underlying rented assets, including without limitation all amounts owed to or received by the applicable lessor, and all of the lessor's right, title and interest, in and to all collections in respect of the remaining term of the equipment lease agreements.
- As at September 30, 2023, PTC is owed approximately \$39.7 million under the Loan Agreements and has further exposure under the Concurrent Lease Agreements in the amount of approximately \$279.7 million. PTC was granted various general security agreements and guarantees pertaining to the Loan Agreements and Concurrent Lease Agreements, as detailed and appended to the Lombard Affidavit.
- 36. The Loan Agreements currently in place between the respondents and PTC are described in the below chart:

#	Borrower	Authorized Amount of Facility	Outstanding Balance (1)	Accrued Interest (1)	Title and Date of Agreement	Name of Facility
1	CC Trustee in its capacity as trustee of CC Trust	\$5,500,000	\$2,167,832	\$22,315	Fourth Amended and Restated Warehouse Line of Credit Agreement dated January 1, 2023	Warehouse 1
2	CC Trustee in its capacity as trustee of CC Trust	\$20,514,800	\$12,495,271	\$136,389	Third Amended and Restated Warehouse Line of Credit Agreement dated January 1, 2023	Warehouse 4
3	New Simply Green	\$25,000,000	\$17,846,112	\$191,881	Second Amended and Restated Warehouse Line of Credit Agreement dated January 1, 2023	Warehouse 5
4	Old Simply Green	\$10,000,000	\$6,806,717	\$70,903	Debenture dated January 19, 2018	Debenture 1
	Total	\$61,014,800	\$39,315,932	\$421,489		

(1) As at September 30, 2023

- 37. As noted in the Lombard Affidavit, 277 (now Marble Amalco) granted a guarantee in favour of PTC of the obligations, liability and indebtedness of New Simply Green under Warehouse 5.
- 38. The Concurrent Lease Agreements currently in effect between the Respondents and PTC are described in the below chart:

#	Concurrent Lessor and Servicer	Title and Date of Agreement
1	CCFC	Fourth Amended and Restated Concurrent Lease dated June 30, 2021
2	CC Trustee in its capacity as trustee of CC Trust	Concurrent Lease Agreement dated May 29, 2019
3	New Simply Green	Second Amended and Restated Concurrent Lease dated November 1, 2021
4	CC Trustee in its capacity as trustee of CC Trust	Second Amended and Restated Concurrent Lease Agreement dated April 15, 2019
5	CC Trustee in its capacity as trustee of CC Trust	Third Amended and Restated Concurrent Lease Agreement dated April 15, 2019

39. At present, the Proposed Monitor has not received a security opinion from its independent counsel, Osler, on the validity and enforceability of PTC's security interest as against the

Respondents but intends to request such review be completed prior to the Comeback Hearing, should the Proposed Initial Order be issued.

#### **Other Creditors**

- 40. As noted in the Lombard Affidavit, the Respondents have a limited number of other creditors with registered security interests in the applicable personal property security registries, which primarily appear to relate to leasing and/or financing of vehicles. One of the registrations is from Greypoint Capital Inc. relating to a warehouse loan agreement entered into with Old Simply Green, which was reportedly repaid in full on January 26, 2022, according to the 2022 Audited Financial Statements.
- 41. As per the 2022 Audited Financial Statements, the Old Simply Green FS Entities had unsecured creditors in the amount of approximately \$13 million, substantially all of which is due to a company under common control. Based on the Information received, the Proposed Monitor understands this balance may have increased to approximately \$18.7 million as at June 30, 2023.
- 42. As per the New Simply Green March 2023 FS, New Simply Green has unsecured creditors and accrued liabilities in the amount of approximately \$5.2 million. The Proposed Monitor does not have a further breakdown of this balance.
- 43. Based on the Information received and reviewed to date, the Proposed Monitor is not aware of any arrears of employee related amounts, required remittances of employee withholdings, and/or sales taxes (HST and PST), other than potentially accrued amounts since the date of the last payment/remittance. The Proposed Monitor intends to confirm the above following issuance of the Proposed Initial Order.

#### VI. CASH FLOW FORECAST

- 44. The Proposed Monitor has prepared the Cash Flow Forecast for the purpose of projecting the estimated liquidity needs of the Simply Green Leasing Group during the Forecast Period. A copy of the Cash Flow Forecast, accompanying notes and a report containing prescribed representations regarding the preparation of the Cash Flow Forecast are attached hereto as **Appendix "A"**.
- 45. The Cash Flow Forecast has been prepared by the Proposed Monitor on a conservative basis using probable and hypothetical assumptions set out in the notes to the Cash Flow Forecast.
- 46. The Cash Flow Forecast has been prepared by the Proposed Monitor without consulting with the Respondents, based on financial information and financial models provided by the Respondents in the Prior Engagement. This financial information included a monthly cash flow forecast (the "SG Monthly Model") prepared using a lease schedule and opening loan balances as at May 31, 2023 and was based on assumptions as it relates to cash generation from lease agreements, operating expenses, debt servicing costs and flow-through payments to PTC.
- 47. The Proposed Monitor has updated opening loan balances from information provided to it by the Applicant and made assumptions regarding the timing of intra-month receipts and disbursements based on certain available information in the SG Monthly Model, and the Proposed Monitor's prior experience in similar situations. The Proposed Monitor notes that given the dated nature of the SG Monthly Model and the fact that a number of assumptions as it relates to the timing of intra-month receipts and disbursements have not been corroborated by the Respondents, actual results may differ from the Cash Flow Forecast and such variances may be material.
- 48. The Proposed Monitor has had no access to the Respondents' banking information and therefore has made the conservative assumption, for the purpose of the Cash Flow Forecast, that the Respondents have nil cash on hand as at November 6, 2023. This assumption is consistent with the presentation of cash flows included in the SG Monthly Model.

- 49. Forecast operating cash receipts over the Forecast Period total approximately \$16.4 million primarily related to the collection of monthly payments from the customers of the Simply Green Leasing Group.
- 50. Forecast operating disbursements over the Forecast Period total approximately \$8.5 million and primarily consist of payroll (\$2.5 million), costs associated with the technical servicing (call-outs, repairs and maintenance) of the portfolio (\$1.8 million), professional fees (\$1.4 million) and other general and administration expenses (third party call centre, billing costs, IT, etc.).
- Agreements and remit amounts required under the Concurrent Lease Agreements upon receipt of an opinion from its independent counsel, Osler, that PTC's security interest is valid and enforceable, which opinion is anticipated to be completed prior to the Comeback Hearing (as defined below). Over the Forecast Period (but not during the first 2 weeks), a total of approximately \$16 million will be paid to PTC to service debts owing under the Loan Agreements, in respect of the cash flows arising from the Concurrent Lease Agreements and the commitment fee for the proposed DIP Facility.
- 52. Net negative cash flow is forecast to be approximately \$1.1 million over the first 2 weeks (i.e. up to the date of the Comeback Hearing) and approximately \$8.2 million over the Forecast Period.
- 53. Accordingly, the Respondents will be required to draw on the proposed DIP Facility, as defined below, immediately upon issuance of the Proposed Initial Order in order to have sufficient funds to satisfy its projected uses of cash to the date of the Comeback Hearing. Beyond the date of the Comeback Hearing, the Respondents will also require additional amounts from the DIP Facility to continue to operate the business in the normal course.
- 54. The Cash Flow Forecast projects borrowings under the DIP Facility in the amount of \$1.1 million prior to the date of the Comeback Hearing and \$8.2 million over the Forecast Period.

- As evidenced by the Cash Flow Forecast, without access to urgent interim financing, the Respondents lack sufficient liquidity to maintain operations. The DIP Facility will provide the Respondents with sufficient funding during the Forecast Period to ensure continued operations during the proposed CCAA proceedings.
- 56. The Proposed Monitor notes that the Cash Flow Forecast has been prepared solely for the purpose described above, and readers are cautioned that it may not be appropriate for other purposes.

## VII. PROPOSED DIP FACILITY

- 57. As noted above, based on the Cash Flow Forecast, the Respondents will require urgent interim financing in order to maintain sufficient liquidity to continue operations, during these CCAA proceedings.
- 58. Under the DIP Term Sheet to be entered into by the CRO, on behalf of the Respondents, subject to this Court's prior approval in the Proposed Initial Order, PTC (in such capacity, the "DIP Lender") has agreed to extend an interim senior secured, super-priority financing facility (the "DIP Facility") to the Respondents in the maximum principal amount of \$15 million. PTC has advised the Proposed Monitor that its willingness to provide such financing is predicated on the Court making the Proposed Initial Order, including the proposed DIP Lender's Charge.
- 59. Principal terms of the DIP Term Sheet, a copy of which is attached as Exhibit "CC" to the Lombard Affidavit, include, without limitation, the following:

Basic Provisions	Description
Maximum Availability	\$15,000,000
Borrowers	Each of the entities within the Simply Green Leasing Group
Interest rate	9.5% per annum, compounded and calculated weekly

Additional consideration	Commitment fee 1% of the Maximum Availability (the "Commitment Fee"), one-third of which shall be earned upon execution of the DIP Term Sheet and the balance upon issuance of the Restated Initial Order.
Expenses	Borrowers shall pay all fees and expenses of the DIP Lender related to the DIP Term Sheet incurred by the DIP Lender in connection with the CCAA proceedings.
Maturity date	Earliest of: (a) 180 days from the date of Initial Advance; (b) the date on which stay of proceedings under CCAA is lifted without consent of DIP Lender or CCAA proceedings terminated; (c) implementation of a plan of compromise or arrangement within the CCAA proceedings; (d) the conversion of the CCAA Proceedings to a proceeding under the BIA; and (e) the occurrence of an Event of Default.
Security	DIP Facility will be secured by a super priority charge (the "DIP Lender's Charge") on all present and after-acquired personal and real, tangible or intangible property of the Borrowers (the "Property"), granted in favour of the DIP Lender for all advances made to the Respondents subsequent to the date of the Initial Order.
Continued Payment of Interest	At all times after the Restated Initial Order, the Borrowers agree that any and all interest and fees due and payable and/or accruing under Loan Agreements, and payments and remittances required to be paid under the Concurrent Lease Payments, shall be paid in the ordinary course, subject to receipt of an opinion from the Monitor's independent counsel, Osler, that PTC's security interest as against the Respondents is valid and enforceable.
Conditions Precedent to Initial Advance	Conditions precedent to the Initial Advance include but are not limited to: (a) the Proposed Initial Order be made and in full force and effect, in form and substance acceptable to the DIP Lender; (b) KPMG be appointed as the Monitor; (c) appointment of the Proposed CRO; and (d) granting of the DIP Lender's Charge, which shall be subordinate only to the Administration Charge.
Events of Default	A number of Events of Default, including but not limited to: (a) KPMG ceases to be Monitor; (b) the Proposed CRO is terminated or resigns, or the Borrowers fail to cooperate with the Proposed CRO, once appointed; or (c) the Borrowers permit negative variances with respect to cumulative receipts and cumulative disbursements in the Cash Flow Forecast (or any subsequent updated forecast) that (i) at any time during the first 8 weeks of the CCAA proceedings exceed 20%; and (ii) thereafter exceed 15%, in each case measured on a weekly basis.

- 60. Based on the Cash Flow Forecast, the amount that would be required to be drawn in the first ten days is \$1.1 million (the "**Initial Advance**"), which would be used, together with cash flows from operations, to fund the following expenses:
  - (a) Operating costs (\$1.1 million), primarily related to estimated costs for technical servicing of customer equipment, customer collections, call centre, etc.
  - (b) Payroll and Benefits (\$0.4 million), related to payment of salary and wages for existing employees of the Simply Green Leasing Group;
  - (c) Professional Fees (\$0.4 million), primarily to provide retainers to the Applicant's counsel, the Proposed Monitor and its counsel, and payment of the first Work Fee (as defined herein) to the Proposed CRO;
  - (d) Rent and Utilities (\$0.2 million); and
  - (e) the Commitment Fee.
- 61. In order to provide the Respondents with the liquidity required to fund the operations during the CCAA proceedings, the Applicant is seeking the approval of the DIP Term Sheet and that, until the Comeback Hearing, the Respondents be permitted to draw no more than \$1.1 million to fund the expenditures noted above in the first ten days, subject to compliance with the terms of the DIP Term Sheet. The Initial Advance shall be advanced by the DIP Lender to New Simply Green for and on behalf of itself and the Respondents. The amounts are contemplated to be funded under and secured by the DIP Lender's Charge.
- 62. The Proposed Monitor notes the amount required to be drawn in the first ten days represents approximately 7% of the total availability under the DIP Facility. The Cash Flow Forecast has been reviewed by the DIP Lender, which consents to the proposed Initial Advance amount and the use of proceeds to sustain operations of the Respondents until the Comeback Hearing.
- 63. When reviewing the reasonableness of the DIP Term Sheet, KPMG considered the factors set out in Section 11.2 of the CCAA and notes the following:

- (a) Based on the Information available to the Proposed Monitor, the Respondents have a critical and immediate need for interim financing. Without access to the DIP Facility, based on the Cash Flow Forecast, the Respondents will be unable to maintain their operations and advance the restructuring process during the Forecast Period. The DIP Facility will allow the Respondents to continue to operate, including funding payroll along with customer and technical servicing;
- (b) the Proposed Monitor believes that approval of the DIP Facility is in the best interests of the Respondents' stakeholders and will advance the Respondents' restructuring process. The Proposed Monitor does not believe that creditors of the Respondents will be prejudiced as a result of the approval of the DIP Facility to the contrary, they will benefit from it as it will allow the business to continue to operate, which will enhance value versus the alternative, which is the discontinuation of operations and the potential liquidation of the Respondents' assets;
- (c) on the application for the Proposed Initial Order, the Applicant is seeking approval to advance and secure only the amounts funded under the Initial Advance, which are those amounts required to sustain the business until the Comeback Hearing; and
- (d) the Proposed Monitor compared the terms of the DIP Facility to other DIP facilities approved by Canadian courts in CCAA proceedings commenced in 2023. Based on the Proposed Monitor's review, the cost of the proposed DIP Facility is within the ranges of similar facilities approved by the Court and other Canadian courts in CCAA proceedings (particularly given the recent increases in interest rates), a comparison of which is attached hereto as **Appendix "B"**.

#### VIII. APPOINTMENT OF THE CRO

- 64. Prior to the date of the Application, the Respondents intend to enter into an agreement with HWS, using the services of Mr. Josef Prosperi and others, to act as the Proposed CRO in respect of each of the Respondents (the "CRO Agreement"). A copy of the CRO Agreement is attached as Exhibit "AA" to the Lombard Affidavit.
- 65. Mr. Prosperi is a well-respected director and executive, who has extensive experience in special situations, including acting as an interim leader in assignments of an urgent or critical nature.
- 66. The key services to be provided by the Proposed CRO include but are not limited to:
  - (a) overseeing the day-to-day management of, and exercise all consent rights and matters of discretion reserved to, the Simply Green Leasing Group, including being designated as the responsible person and/or an authorized signatory on any matters, including bank accounts of the Simply Green Leasing Group;
  - (b) entering into agreements or instruments for and on behalf of the Simply Green Leasing Group;
  - (c) assisting PTC, the DIP Lender and the Proposed Monitor, in developing, for consideration by the Court, and implementing, a plan or plans for any financial and operational restructuring in respect of the Simply Green Leasing Group;
  - (d) answering information inquiries of PTC and the DIP Lender and/or the Proposed Monitor, and communicating and coordinating with the foregoing in connection with the CCAA proceedings;
  - (e) managing, directing and implementing the Simply Green Leasing Group's consultations with and reporting obligations to customers;
  - (f) working with the Proposed Monitor in the preparation and timely delivery of critical financial information or other reporting required by applicable law, the DIP Lender or Court order;

- (g) approving all material cash disbursements, in accordance with the Cash Flow Forecast and the Court orders in these CCAA proceedings, as and if reasonably needed, in order to preserve value of the assets of the Simply Green Leasing Group; and
- (h) retaining or terminating employees or contractors of the Simply Green Leasing Group.
- 67. The CRO Agreement provides for the following fees to be paid to the Proposed CRO in respect of the engagement:
  - (a) For the first three months of the engagement, commencing on the date of the Initial Order, a fee of \$40,000 per month;
  - (b) For each subsequent month of the engagement after the first three (3) months, a fee in an amount to be agreed upon by HWS, the Monitor, PTC and the DIP Lender and approved by the Court (together with the fee for the first three (3) months of the engagement, the "Work Fee"); and
  - (c) in the event the CCAA proceedings advance to a stage where a Restructuring Transaction (as defined in the CRO Agreement) is to be pursued, a fee (the "Success Fee") in an amount to be agreed upon by HWS, the Monitor, PTC and the DIP Lender, and approved by the Court, which shall be earned upon the closing of such Restructuring Transaction.
- 68. The Proposed Initial Order contemplates, among other things, in respect of the Proposed CRO:
  - (a) confirmation of the Proposed CRO appointment;
  - (b) approval of the CRO Agreement, including the fees and expenses contemplated therein;
  - (c) the Respondents shall not make any payment or transfer without the consent of the CRO;

- (d) approval of the indemnification provisions of the CRO Agreement, including, but not limited to, limiting liability of HWS and Mr. Prosperi from all claims, damages and losses, save and except for any gross negligence or willful misconduct; and
- (e) the CRO Agreement may be terminated by the Monitor, for and on behalf of the Simply Green Leasing Group, pursuant to the powers granted to the Monitor in the Proposed Initial Order.
- 69. As noted in the Lombard Affidavit, the directors and officers of the Simply Green Leasing Group will be resigning or have indicated they intend to resign in connection with the Application and as such, the appointment of the Proposed CRO is necessary and appropriate in the circumstances. While senior management of the Simply Green Leasing Group have agreed to continue, in a consulting capacity, to support the Proposed CRO through a transition period, the Proposed CRO appointment will vest significantly all of the powers of management of the Respondents in the CRO.
- 70. The Proposed Monitor has reviewed the CRO Agreement and is supportive of the appointment of the Proposed CRO. Further, the Proposed Monitor understands the Applicant is supportive of the CRO appointment.

## IX. PROPOSED COURT ORDERED CHARGES

- 71. The Proposed Initial Order provides for two priority charges (collectively the "**Proposed Charges**") on the current and future assets, undertakings and properties of the Respondents wherever located, including all proceeds thereof, that rank in the following order:
  - (f) First, the Administration Charge (to the maximum amount of \$250,000); and
  - (g) Second, the DIP Lender's Charge (to the maximum amount of \$1.1 million);
- 72. Each of the Proposed Charges are described in more detail below.

# **Administration Charge**

- 73. The Proposed Initial Order provides a charge for the ten-day period prior to the Comeback Hearing on all Property of the Respondents in favour of the Proposed Monitor, counsel to the Proposed Monitor, the Proposed CRO and its counsel, and the Applicant's counsel, as security for their respective fees and disbursements incurred in respect of the Application in the aggregate amount of \$250,000 (the "Administration Charge").
- 74. The Proposed Monitor is of the view that the Administration Charge is reasonable and appropriate in the circumstances, having considered, among other things:
  - (a) the work completed to date in preparation for these CCAA proceedings by the Proposed CRO, the Proposed Monitor, the Proposed Monitor's counsel and the Applicant's counsel has been material and without any retainers or payments made;
  - (b) the size of the court-ordered charge is comparable to other insolvency proceedings; and
  - (c) the amount of the Administration Charge is limited to an amount necessary to ensure the beneficiaries of the Administration Charge have adequate protection to the date of the Comeback Hearing.

# **DIP Lender's Charge**

As described above, PTC has agreed to provide a DIP Facility in the maximum amount of \$15 million to fund the Respondents' working capital, payments to PTC under the Loan Agreements and the Concurrent Lease Agreements, and for general corporate purposes, including legal and other professional costs associated with these CCAA proceedings. For the short-term forecast period up to the Comeback Hearing, the Respondents are expected to require \$1.1 million of DIP funding to make all necessary payments. The Proposed Monitor understands that PTC is only prepared to provide the DIP Facility if all advances thereunder are secured by a Court-approved priority charge on the Property.

- 76. The Proposed Initial Order provides a charge for the ten-day period prior to the Comeback Hearing on all Property of the Respondents in favour of PTC in the aggregate amount of \$1.1 million (the "DIP Lender's Charge").
- 77. The purpose of the proposed DIP Lender's Charge is to secure the DIP Facility and provide PTC with priority over all other liens on the Property of the Respondents other than the Administration Charge.
- 78. The Proposed Monitor is of the view that the amount of the DIP Lender's Charge is reasonable in the circumstances and required as the Respondents urgently need liquidity to operate during these CCAA proceedings. The amount of the DIP Lender's Charge is limited to an amount necessary to ensure PTC has adequate security to the date of the Comeback Hearing and is supported by the Cash Flow Forecast.

# X. COMEBACK HEARING

- 79. Should the Court grant the Proposed Initial Order, the Proposed Monitor understands that the Applicant intends to bring a motion returnable within the ten (10) day stay period (the "Comeback Hearing") seeking, among other relief:
  - (a) increases to the Administration Charge and the DIP Lender's Charge; and
  - (b) an extension of the stay of proceedings established by the Proposed Initial Order.
- 80. Should the Court grant the Proposed Initial Order, KPMG (in its then capacity as Monitor) will report to the Court in connection with the Comeback Hearing and any other relief sought by the Applicant.

All of which is respectfully submitted this 6<sup>th</sup> day of November 2023.

# **KPMG** Inc.

In its capacity as Proposed Monitor of

Crest Financial Corp., Simply Green Home Services Inc., Simply Green Home Services Corp., Crown Crest Capital Management Corp., Crown Crest Funding Corp. and Crown Crest Capital Trust

And not in its personal or corporate capacity

Per:

Pritesh Patel CIRP, LIT

Senior Vice President

Huey Lee CIRP, LIT

Senior Vice President



Court File No.: CV-23-00709183-00CL

# ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

# IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C.1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

(collectively the "Crown Crest Leasing Group" or the "Respondents")

#### MANAGEMENT'S REPORT ON CASH FLOW STATEMENT

(paragraph 10(2)(b) of the CCAA)

The management of the Crown Crest Leasing Group have developed the assumptions and prepared the attached statement of projected cash flow as of the 16<sup>th</sup> day of November 2023, consisting of the period from November 13, 2023, to February 10, 2024 (the 'Cash Flow Forecast').

The hypothetical assumptions are reasonable and consistent with the purpose of the Cash Flow Forecast described in the notes therein, and the probable assumptions are suitably supported and consistent with the plans of the Respondents and provide a reasonable basis for the Cash Flow Forecast. All such assumptions are disclosed in the notes therein.

Since the Cash Flow Forecast in based on assumptions regarding future events, actual results will vary from the information presented, and the variations may be material.

The Cash Flow Forecast has been prepared solely for the purpose described in the notes therein, using the probable and hypothetical assumptions set out therein. Consequently, readers are cautioned that the Cash Flow Forecast may not be appropriate for other purposes.

Dated at Toronto, in the Province of Ontario, this 16<sup>th</sup> day of November 2023.

Crown Crest Capital Management Corp., Crown Crest Financial Corp., Crown Crest Funding Corp., Simply Green Home Services Inc., Simply Green Home Services Corp., and Crown Crest Capital Trust

Josef Prosperi

Chief Restructuring Officer

Total Customer Receipts 1,113,770 653,392 2,167,034 1,505,022 1,199,242 683,898 443,876 2,624,774 803,488 1,077,185 765,821 2,830,103 819,095 16,686  Operating Disbursements Technical servicing 3 88,824 939,336 97,863 80,361 104,977 90,956 1197,536 78,303 96,361 94,222 209,846 78,004 94,255 2,250 18,004 11,159 12,574 22,780 6,304 166 Adjudication 3 - 6,428 3,214 2,564 2,564 2,564 2,564 2,564 2,564 2,564 3,195 3	The Crown Crest Leasing Group															
Forecast	Weekly Cash Flow Forecast															
1 2 3 4 5 6 7 8 9 10 11 12 13 15 15 15 15 15 15 15 15 15 15 15 15 15	In C\$; unaudited															
Notes   18-Nov-23   25-Nov-23   2-Dec-23   16-Dec-23   23-Dec-23   6-Jan-24   13-Jan-24   29-Jan-24   27-Jan-24   3-Feb-24   10-Feb-24   Total			Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
Receipts			1	2	3	4	5	6	7	8	9	10	11	12	13	
Customer receipts   2		Notes	18-Nov-23	25-Nov-23	2-Dec-23	9-Dec-23	16-Dec-23	23-Dec-23	30-Dec-23	6-Jan-24	13-Jan-24	20-Jan-24	27-Jan-24	3-Feb-24	10-Feb-24	Total
Customer receipts   2		1														
Total Customer Receipts	Receipts															
Derating Disbursements   Technical servicing   3   88,824   939,336   97,863   80,361   104,977   90,956   197,536   78,303   96,361   94,222   209,846   78,004   94,255   2,250   2,501   2,501   2,504   2,564	Customer receipts	2	1,113,770	653,392	2,167,034	1,505,022	1,199,242	683,898	443,876	2,624,774	803,488	1,077,185	765,821	2,830,103	819,095	16,686,700
Technical servicing   3	Total Customer Receipts		1,113,770	653,392	2,167,034	1,505,022	1,199,242	683,898	443,876	2,624,774	803,488	1,077,185	765,821	2,830,103	819,095	16,686,700
Billing cost 4 - 25,592 17,950 10,220 7,415 16,045 7,288 21,657 7,149 11,159 12,574 22,780 6,304 166 Adjudication 3 - 6,428 3,214 2,564 2,564 2,564 2,564 2,564 3,195 3,195 3,195 3,196 38 Third-party call centre 3 - 242,867 - 93,000 93,000 93,000 5 - 93,0	Operating Disbursements															
Adjudication 3 - 6,428 3,214 2,564 2,564 2,564 2,564 2,564 3,195 3,195 3,195 3,195 3,186 38 Third-party call centre 3 - 242,867 - 93,000 93,000 521 General & administrative 3 - 49,615 58,140 15,147 37,404 19,262 14,546 18,210 27,794 23,519 24,031 60,307 17,519 365 IT 3 - 49,615 58,140 15,147 37,404 19,262 14,546 18,210 27,794 23,519 24,031 60,307 17,519 365 IT 3 - 719,751 21,341 13,487 86,317 - 25,241 13,487 86,317 - 25,241 7,204 98,032 556 Rent and utilities 5 72,099 72,099 - 72,099	Technical servicing	3	88,824	939,336	97,863	80,361	104,977	90,956	197,536	78,303	96,361	94,222	209,846	78,004	94,255	2,250,844
Third-party call centre  3 - 242,867 - 93,000 93,000 521 General & administrative  3 - 49,615 58,140 15,147 37,404 19,262 14,546 18,210 27,794 23,519 24,031 60,307 17,519 366 IT 3 - 179,751 21,341 13,487 86,317 - 25,241 13,487 86,317 - 25,241 7,204 98,032 556 Rent and utilities  5 - 72,099 72,099 - 72,099 72,099 Payroll 6 283,662 42,043 315,162 2,115 1,297,161 2,115 255,162 12,115 233,662 2,115 233,662 33,615 233,662 2,946 Professional fees 7 271,200 405,807 96,154 133,825 96,154 32,125 96,154 - 141,354 - 128,279 - 141,354 1,542 Tax remittances 8 347,672 489,476 837 Total Operating Disbursements  643,686 1,891,439 681,923 350,719 1,631,992 163,066 598,490 566,106 688,832 134,211 636,828 277,204 1,176,788 9,441  Net Operating Cash Flow 470,085 (1,238,047) 1,485,111 1,154,303 (432,750) 520,832 (154,613) 2,058,667 114,655 942,974 128,993 2,552,899 (357,693) 7,245  Debt servicing 9 - 1,929,752 554,836 3,490,567 448,698 1,060,831 632,773 2,916,514 23,990 1,256,663 1,126,137 1,881,649 1,907,000 17,229  Net Cash Flow 470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)  Opening Cash 10 2,720,424 3,190,508 22,710 952,985 16,721 35,274 95,275 7,889 50,042 140,707 27,019 2,9875 701,124 2,720  Net Cash Flow 470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)	Billing cost	4	-	25,592	17,950	10,220	7,415	16,045	7,288	21,657	7,149	11,159	12,574	22,780	6,304	166,134
General & administrative  3	Adjudication	3	-	6,428	3,214	2,564	2,564	2,564	2,564	2,564	3,195	3,195	3,195	3,195	3,186	38,427
TT   3	Third-party call centre	3	-	242,867	-	93,000		-	-	-	93,000	-	-	-	93,000	521,867
Rent and utilities 5 - 72,099	General & administrative	3	-	49,615	58,140	15,147	37,404	19,262	14,546	18,210	27,794	23,519	24,031	60,307	17,519	365,493
Payroll         6         283,662         42,043         315,162         2,115         1,297,161         2,115         255,162         12,115         233,662         2,115         233,662         3,615         233,662         2,946           Professional fees         7         271,200         405,807         96,154         133,825         96,154         32,125         96,154         - 141,354         - 128,279         - 141,354         1,542           Tax remittances         8         347,672         489,476         837           Total Operating Disbursements         643,686         1,891,439         681,923         350,719         1,631,992         163,066         598,490         566,106         688,832         134,211         636,828         277,204         1,176,788         9,441           Net Operating Cash Flow         470,085         (1,238,047)         1,485,111         1,154,303         (432,750)         520,832         (154,613)         2,058,667         114,655         942,974         128,993         2,552,899         (357,693)         7,245           Debt servicing         9         - 1,929,752         554,836         3,490,567         448,698         1,060,831         632,773         2,916,514 <t< td=""><td>IT</td><td>3</td><td>-</td><td>179,751</td><td>21,341</td><td>13,487</td><td>86,317</td><td>-</td><td>25,241</td><td>13,487</td><td>86,317</td><td>-</td><td>25,241</td><td>7,204</td><td>98,032</td><td>556,417</td></t<>	IT	3	-	179,751	21,341	13,487	86,317	-	25,241	13,487	86,317	-	25,241	7,204	98,032	556,417
Professional fees 7 271,200 405,807 96,154 133,825 96,154 32,125 96,154 - 141,354 - 128,279 - 141,354 1,542 Tax remittances 8	Rent and utilities	5	-	-	72,099	-	-	-	-	72,099				72,099		216,297
Tax remittances 8	Payroll	6	283,662	42,043	315,162	2,115	1,297,161	2,115	255,162	12,115	233,662	2,115	233,662	33,615	233,662	2,946,251
Total Operating Disbursements 643,686 1,891,439 681,923 350,719 1,631,992 163,066 598,490 566,106 688,832 134,211 636,828 277,204 1,176,788 9,441  Net Operating Cash Flow 470,085 (1,238,047) 1,485,111 1,154,303 (432,750) 520,832 (154,613) 2,058,667 114,655 942,974 128,993 2,552,899 (357,693) 7,245  Debt servicing 9 - 1,929,752 554,836 3,490,567 448,698 1,060,831 632,773 2,916,514 23,990 1,256,663 1,126,137 1,881,649 1,907,000 17,229  Net Cash Flow 470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)  Opening Cash 10 2,720,424 3,190,508 22,710 952,985 16,721 35,274 95,275 7,889 50,042 140,707 27,019 29,875 701,124 2,720 (1,264,693) (9,983) (1,264,693) (9,983) (1,264,693) (9,983)	Professional fees	7	271,200	405,807	96,154	133,825	96,154	32,125	96,154	-	141,354	-	128,279	-	141,354	1,542,404
Net Operating Cash Flow         470,085         (1,238,047)         1,485,111         1,154,303         (432,750)         520,832         (154,613)         2,058,667         114,655         942,974         128,993         2,552,899         (357,693)         7,245           Debt servicing         9         -         1,929,752         554,836         3,490,567         448,698         1,060,831         632,773         2,916,514         23,990         1,256,663         1,126,137         1,881,649         1,907,000         17,229           Net Cash Flow         470,085         (3,167,798)         930,275         (2,336,264)         (881,447)         (539,999)         (787,386)         (857,847)         90,665         (313,688)         (997,145)         671,250         (2,264,693)         (9,983           Opening Cash         10         2,720,424         3,190,508         22,710         952,985         16,721         35,274         95,275         7,889         50,042         140,707         27,019         29,875         701,124         2,720           Net Cash Flow         470,085         (3,167,798)         930,275         (2,336,264)         (881,447)         (539,999)         (787,386)         (857,847)         90,665         (313,688)         (997,145)         671,250 <td>Tax remittances</td> <td>8</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>347,672</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>489,476</td> <td>837,148</td>	Tax remittances	8	-	-	-	-	-	-	-	347,672	-	-	-	-	489,476	837,148
Debt servicing  9 - 1,929,752 554,836 3,490,567 448,698 1,060,831 632,773 2,916,514 23,990 1,256,663 1,126,137 1,881,649 1,907,000 17,229  Net Cash Flow  470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)  Opening Cash Net Cash Flow  470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)	Total Operating Disbursements		643,686	1,891,439	681,923	350,719	1,631,992	163,066	598,490	566,106	688,832	134,211	636,828	277,204	1,176,788	9,441,283
Net Cash Flow         470,085         (3,167,798)         930,275         (2,336,264)         (881,447)         (539,999)         (787,386)         (857,847)         90,665         (313,688)         (997,145)         671,250         (2,264,693)         (9,983)           Opening Cash         10         2,720,424         3,190,508         22,710         952,985         16,721         35,274         95,275         7,889         50,042         140,707         27,019         29,875         701,124         2,720           Net Cash Flow         470,085         (3,167,798)         930,275         (2,336,264)         (881,447)         (539,999)         (787,386)         (857,847)         90,665         (313,688)         (997,145)         671,250         (2,264,693)         (9,983)	Net Operating Cash Flow		470,085	(1,238,047)	1,485,111	1,154,303	(432,750)	520,832	(154,613)	2,058,667	114,655	942,974	128,993	2,552,899	(357,693)	7,245,418
Opening Cash         10         2,720,424         3,190,508         22,710         952,985         16,721         35,274         95,275         7,889         50,042         140,707         27,019         29,875         701,124         2,720           Net Cash Flow         470,085         (3,167,798)         930,275         (2,336,264)         (881,447)         (539,999)         (787,386)         (857,847)         90,665         (313,688)         (997,145)         671,250         (2,264,693)         (9,983)	Debt servicing	9	-	1,929,752	554,836	3,490,567	448,698	1,060,831	632,773	2,916,514	23,990	1,256,663	1,126,137	1,881,649	1,907,000	17,229,411
Net Cash Flow 470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)	Net Cash Flow		470,085	(3,167,798)	930,275	(2,336,264)	(881,447)	(539,999)	(787,386)	(857,847)	90,665	(313,688)	(997,145)	671,250	(2,264,693)	(9,983,993)
Net Cash Flow 470,085 (3,167,798) 930,275 (2,336,264) (881,447) (539,999) (787,386) (857,847) 90,665 (313,688) (997,145) 671,250 (2,264,693) (9,983)	Opening Cash	10	2 720 424	3 190 508	22 710	952 985	16 721	35 274	95 275	7 889	50 042	140 707	27 019	29 875	701 124	2,720,424
						,				•	*	•	*	*		(9,983,993
1  First arrang		11	-7.0,000	(3,107,730)								, ,	, ,	-		7,300,000
Ending Cash 3,190,508 22,710 952,985 16,721 35,274 95,275 7,889 50,042 140,707 27,019 29,875 701,124 36,431 36	3		3 190 508	22 710			•	,	•	•				701 124		36,431

Josef Prosperi

Chief Restructuring Officer

In the matter of a Plan of Compromise or Arrangement of Crown Crest Capital Management Corp., Crown Crest Financial Corp., Crown Crest Funding Corp., Simply Green Home Services Inc., Simply Green Home Services Corp., and Crown Crest Capital Trust (collectively the "Crown Crest Leasing Group" or the "Respondents")

#### Disclaimer

In preparing this cash flow forecast (the "Cash Flow Forecast"), the Respondents have relied upon unaudited financial information and have not attempted to further verify the accuracy or completeness of such information. Since the Cash Flow Forecast is based on assumptions about future events and conditions that are not ascertainable, the actual results achieved during the Cash Flow Forecast period will vary from the Cash Flow forecast, even if the assumptions materialize, and such variations may be material. There is no representation, warranty, or other assurance that any of the estimates, forecasts or projections will be realized.

The Cash Flow Forecast is presented in Canadian dollars. All defined terms that are not otherwise defined herein are to have the same meaning ascribed to them in the first report of the Monitor dated November 16, 2023.

#### **Note 1 Purpose of the Cash Flow Forecast**

The purpose of the Cash Flow Forecast is to present the estimated cash receipts and disbursements of the Respondents for the period from November 13, 2023 to February 10, 2024 (the "Forecast Period"). The Cash Flow Forecast has been prepared by the Respondents, in consultation with the Monitor. Readers are cautioned that this information may not be appropriate or relied upon for any other purpose.

# **Note 2** Customer Receipts

Customer receipts include collections from customers on the Respondents' lease agreements, customer buyouts, end of term customer sales, equipment upgrades and renewals. Customer receipts are forecast based on historical run rates from July 2023 to October 2023. As a result, forecast receipts exclude historically delinquent accounts.

Enbridge receipts are net of their billing costs.

# Note 3 Operating Expenses (Technical Servicing, Adjudication, Third-party Call Centre, General and Administrative, IT)

Operating expenses are forecasted primarily based on historical run rates from July 2023 and October 2023.

# **Note 4 Billing Costs**

Billing costs are forecast based on historical run rates from July 2023 and October 2023. As noted above, Enbridge billing costs are netted off directly from customer receipts.

#### Note 5 Rent and Utilities

These disbursements represent payments for rent and other costs provided for in their office space lease. Includes rent for office building and other office building related costs (e.g. utilities, cleaning, etc.).

# Note 6 Payroll

Payroll expenses include salaries and wages, payroll taxes and remittances, and employee benefits paid to the Respondents' employees. Payroll expenses are forecasted based on current headcount levels and are paid bi-weekly.

#### Note 7 Professional Fees

Includes professional fees of (i) the Monitor, counsel to the Monitor, counsel to the Applicant primarily in connection with the CCAA proceedings and the Chief Restructuring Officer; and (ii) general other legal and professional fees.

## **Note 8** Tax Remittances

The Monitor understands the Respondents collects / disburses various taxes including Retail Sales Tax ("RST") and employee source deductions ("Source Deductions"). All receipts and applicable disbursements are gross of RST and the remittance of RST is forecast monthly starting December 2023.

## Note 9 Debt Servicing

The Cash Flow Forecast assumes that the Respondents continue to service interest expense of the Loan Agreements upon receipt of a security opinion on the validity and enforceability of PTC's security interest. Assumed interest rates in the Cash Flow Forecast are as follows:

Facility	Entity	Interest Rate
WH #1	Crown Crest Capital Trust.	Prime +5.3%
WH #4	Crown Crest Capital Trust.	Prime +6.05%
WH #5	Simply Green Home Services Inc.	Prime +5.3%
CLA facility	Crown Crest Capital Trust.	Prime +1.3%
CLA facility	Simply Green Home Services Inc.	Greater of: a) 4.5% b) Prime +1.3%
DIP Debenture	The Companies Simply Green Home Services Inc.	9.50% Prime +5.3%

CLA flow-through payments are assumed to commence after the date of the Comeback Hearing.

# Note 10 Opening Cash Balances

Opening cash balance is net of outstanding cheques as of November 13, 2023.

# Note 11 Debtor-in-possession ("DIP") Financing

The Cash Flow Forecast reflects advances under the DIP Facility in the Forecast period of \$7.4 million. The interest rate on the principal outstanding amount of the DIP advances is 9.5% and is accrued. DIP fees assumed to be paid in the Forecast Period are \$150,000.

Court File No.: CV-23-00709183-00CL

# ONTARIO SUPERIOR COURT OF JUSTICE (COMMERCIAL LIST)

# IN THE MATTER OF THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C.1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

(collectively the "Crown Crest Leasing Group" or the "Respondents")

#### MONITOR'S REPORT ON CASH FLOW STATEMENT

(paragraph 23(1)(b) of the CCAA)

The attached statement of projected cash flow of the Crown Crest Leasing Group prepared as of the 16<sup>th</sup> day of November 2023, consisting of the period from November 13, 2023 to February 10, 2024 (the "Cash Flow Forecast"), has been prepared by management of the Respondents, in consultation with the Monitor for the purpose described in Note 1, using the probable and hypothetical assumptions set out in the notes to the Cash Flow Forecast.

Our review and consultation consisted of inquiries, analytical procedures and discussions related to information supplied by management and employees of the Respondents. Since hypothetical assumptions need not be supported, our procedures with respect to them were limited to evaluating whether they were consistent with the purpose of the Cash Flow Forecast. We have also reviewed the support provided by management for the probable assumptions and the preparation and presentation of the Cash Flow Forecast.

Based on our review, nothing has come to our attention that causes us to believe that, in all material respects:

- a) the hypothetical assumptions are not consistent with the purpose of the Cash Flow Forecast;
- b) as at the date of this report, the probable assumptions developed by management are not suitably supported and consistent with the plans of the Respondents or do not provide a reasonable basis for the Cash Flow Forecast, given the hypothetical assumptions; or
- c) the Cash Flow Forecast does not reflect the probable and hypothetical assumptions.

Since the Cash Flow Forecast is based on assumptions regarding future events, actual results will vary from the information presented even if the hypothetical assumptions occur, and the variations may be material. Accordingly, we express no assurance as to whether the Cash Flow Forecast will be achieved.

The Cash Flow Forecast has been prepared solely for the purpose described in the notes thereto and readers are cautioned that it may not be appropriate for other purposes.

Dated at Toronto, in the Province of Ontario, this 16th day of November 2023.

**KPMG** Inc.

In its capacity as Monitor of the Crown Crest Leasing Group And not in its personal or corporate capacity

Pritesh Patel, CIRP, LIT

Senior Vice President

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF CROWN CREST CAPITAL MANAGEMENT CORP., CROWN CREST FINANCIAL CORP., CROWN CREST FUNDING CORP., SIMPLY GREEN HOME SERVICES INC., SIMPLY GREEN HOME SERVICES CORP., AND CROWN CREST CAPITAL TRUST

Court File No: CV-23-00709183-00CL

# ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

Proceeding commenced at Toronto

## FIRST REPORT OF THE MONITOR

# Osler, Hoskin & Harcourt LLP

100 King Street West 1 First Canadian Place Suite 6200, P.O. Box 50 Toronto ON M5X 1B8

Marc Wasserman (LSO #44066M) Shawn Irving (LSO #50035U) Martino Calvaruso (LSO #57359Q)

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Lawyers to KPMG Inc., in its capacity as Monitor