



Associate Director, Digital Technology

Practice Area: Advisory - Management Consulting
Location: Barbados
Position Type: Full-time

Career Opportunities in Advisory

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KPMG in Barbados and the Eastern Caribbean (KPMG BEC) operates in **Barbados, Antigua and Barbuda, Saint Lucia** and **St. Vincent and the Grenadines** (also practicing in Anguilla, Dominica, Grenada, Montserrat, St. Kitts and Nevis).

The KPMG Advisory practice offers a diverse range of services such as Information Risk Management and Management Consulting. We are seeing tremendous client demand as the world is going through significant changes and looking forward, we do not anticipate that slowing down. With a deep knowledge of our market and an understanding of new ways of working, we aim to provide strong support to our clients while encouraging our teams to collaborate, deepen their experiences and expand their capabilities. If you are looking to join a firm with a strong team connection where you can advance your skills and experiences, then consider a career in Advisory.

The Opportunity:

We are looking for an **Associate Director** to lead our **Digital Technology Transformation Practice** in Barbados and the Eastern Caribbean.

Key Responsibilities:

- Provides transformative consulting to clients; reviews and assesses use of technology and makes recommendations on the implementation of efficient and cost-effective technology or various software solutions to improve efficiency and productivity including technical upgrades, configurations or new systems; manages such opportunities for the Firm
- Develops and implements IT policies and systems to support the implementation of IT strategy
- Oversees technology operations and evaluates according to established goals
- Develops client proposals, reports, presentations, and other client related documents. Coordinate with various clients' IT managers and IT Leaders; work with internal teams to generate client proposals and effective delivery mechanism
- Oversees engagement management including the coordination of work plans, allocation of team members, budgeting and monitoring the financial performance of engagements and communicating with clients to ensure efficient information flow between the team and clients
- Manages the performance of team members on an on-going basis, coaching of junior staff and leading teams in technical and relationship building skills



- Identifies, pursues, and wins business opportunities and builds long-term sustainable relationships with clients, vendors and creating cost-efficient contracts to assist in growing the service line

Required Qualifications and Experience:

- **Work Experience:** A minimum of 15 years' experience working with multi-national clients in an IT role, including a minimum of 5 years at the leadership level managing client relationships
- **Technical Skills:** Sound knowledge / hands-on experience working with one of the leading ERPs such as SAP or Oracle
- **Project/Engagement Management:** Strong project management skills including the ability to manage multiple assignments simultaneously, manage teams effectively and deliver projects on time and within budgets
- **Team management:** strong demonstrated experience and ability in supervising, coaching and mentoring team members
- **Education:** Master's or Bachelor's Degree in Technology/Engineering
- **Language:** Excellent oral and written communication skills in English

Other Skills and Attributes:

- Attention to detail
- Strong analytical and problem-solving abilities
- A proven track record in strong business development and excellent client relationship skills
- Competence in Microsoft Word, Excel, PowerPoint and Outlook