

# Immigration Services for Startups

At **High Growth Ventures**, we support people with world changing ideas. Our products, tools and programs are designed to help founders achieve sustained high performance.

22%

Did you know that 22% of startups have at least 1 employee on a visa?

Our studies show that recruitment is one of the biggest limitations to success for startups in Australia. We know that in order for our local ecosystem to thrive, we need to access global talent, recruit offshore teams and hire experienced global leaders.

Our specialist immigration team helps founders navigate complex immigration policies, procedures and hurdles so you can recruit for scale.



## Key benefits

- ✓ Gain a trusted adviser who delivers on your wide ranging immigration needs; from registration as a sponsor through to advice on how to best structure employee's visas or lodgement of actual TSS 482 or subclass 400 visa applications.
- ✓ Help reduce uncertainty, speed up processes and save valuable time with KPMG acting as your Corporate Migration Representative. We'll liaise with the Australian immigration authorities on all your immigration and visa matters.
- ✓ Confidence in receiving strategic up to date advice on your visa options
- ✓ Industry specific insights and access to knowledge and experience gained from our work with a multitude of employers across a range of industries and markets.



### Business Sponsor Registration

Becoming a standard business sponsor allows your start up to sponsor employees for 482 visas and is valid for a 5 year period. We advise on suitability and guide you through the requirements and step by step process to become an official Business Sponsor.



### Global Talent Scheme ("GTS")

As GTS agreements are negotiated on a case by case basis, we'll help you understand the scheme requirements and criteria and importantly help you navigate the application process.



### Access to global networks & resources

As a firm with global networks, we work with our other member firms in a number of countries to provide real time, on the ground advice and assistance. We can help with knowledge transfers, exchanges and outbound employees in your scaleup, with common partner countries including US, UK, India and China.



### Compliance

We deliver a range of services - from drafting initial subclass 482 or 400 visa applications, liaising with immigration authorities, through to management of your ongoing reporting obligations.



### Advisory Services

We offer strategic advice across all immigration matters, from structuring of visas, to advice on potential risks and changes that may impact your business through to help on managing international assignee populations.



### Tax advice

Your specialist will connect with the tax team and advise on all global mobility tax matters, assisting with home and host-country tax returns, tax briefings, cross-border tax advice and assistance in the application of tax equalisation and tax protection policies.

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## Global Talent Scheme

The GTS is a visa scheme of the TSS 482 visa, effective from 1 July 2018 to attract highly skilled global talent to Australia. The GTS has a startup stream for certain startups operating in a technology or STEM (science, technology, engineering and mathematics) field and is importantly an option for those unable to access the standard TSS 482 requirements.

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## Pricing

**1** Registration of your scale up as an approved Business Sponsor excluding all mandatory government charges  
**from \$3,000**

**2** Assistance with inbound talent excluding all mandatory government charges  
**from \$1,000 to \$2,200**  
**(dependent on visa type)**

**3** Assistance and government negotiations for the Global Talent Scheme fee  
**from \$4,000**

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## Your team



**Belinda Wright**  
(MARN: 0429163)

Belinda is a KPMG Director with over 15 years' experience working with Australian and international organisations advising on a broad spectrum of corporate immigration matters. Belinda brings experience across a range of visas as well as compliance audits, negotiation of industry agreements and providing strategic advice on international and intra-company transfers.



**Jennifer Wilson**  
(MARN:1910743)

Jennifer is a Senior Manager in KPMG's migration team. Jennifer is a solicitor and has broad experience in labour law and administrative law (with expertise in Australian migration law). Jennifer has worked in various roles involving Australian migration law since 2001, including over a decade at the Department of Home Affairs (formerly Immigration and Border Protection). Jennifer specialises in advising organisations on complex immigration matters, risk and compliance, and government relations.

**For more information contact the High Growth Ventures team at [highgrowthventures@kpmg.com.au](mailto:highgrowthventures@kpmg.com.au)**

**[KPMG.com/au/highgrowthventures](https://kpmg.com/au/highgrowthventures)**

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August 2019. 384738815HGV.